

INVITATION FOR GLOBAL EXPRESSION OF INTEREST(EOI) FOR SUPPLY OF RAW MATERIALS SUITABLE FOR MANUFACTURING OF OFFSET, INTAGLIO AND NUMBERING INKS USED FOR BANKNOTE PRINTING

Not Transferable

Security Classification: **Security**

No: GT/002/EOI /MYS/IFP/2018-19

Dated:12/10/2018

This EOI document contains 12 Pages

Document is given to:

M/s _____

Address _____

Details of contact person in BRBNMPL regarding this tender:

(Shri A R Hegde)
Deputy General Manager

For and on the behalf of

**GENERAL MANAGER (OSD),
INK MANUFACTURING UNIT
BHARATIYA RESERVE BANK NOTE MUDRAN (P) LTD.
(Wholly Owned Subsidiary of Reserve Bank of India)
Note Mudran Nagar, Mysuru – 570003
Tel No: +91 - 821 –2469079; Fax No: +91 - 821- 2582955, 0821-2582099
EMAIL: arhegde@brbnmpl.co.in
Website: www.brbnmpl.co.in**

I. Notice Inviting Tender (NIT)
BHARATIYA RESERVE BANK NOTE MUDRAN (P) LTD.
(Wholly Owned subsidiary of Reserve Bank of India)
Ink Manufacturing Unit,
Note Mudran Nagar, Mysuru – 570003
Tel No: +91 - 821 –2469079; Fax No: +91 - 821- 2582955, 0821-2582099

No: GT/002/EOI /MYS/IFP/2018-19

Dated:12/10/2018

1. Sealed Global Expression of Interest is invited for enlisting of vendors for supply of raw materials from “Manufacturer/Brand Owner/Authorized representatives/Distributors/Dealers/Authorized Agencies of respective material” suitable for manufacturing of offset, intaglio and numbering inks used for banknote printing. This is only an Expression of Interest for developing and short-listing a vendor base for supply of materials in future and the tenders for procurement of materials listed in the table below will be issued only to parties qualified in this EOI and enlisted as vendor for the respective schedules of materials. Manufacturer/Brand Owner can participate directly or can authorize only one representative/Distributor/Dealer/Authorized agency for participating in this EOI.
2. The validity of the vendors enlisted against this tender will continue for three years from the date of publishing of this EOI or until the applicant has been removed from the vendor’s list for any of the reasons which become necessary for the Purchaser to do so at its discretion as per Purchaser’s procurement policy.
3. Details of indicative annual requirement of various materials or its equivalent are as indicated below:

Schedule	Raw Material	Approx. Quantity Required per Annum (in Kgs)
A	PIGMENT	
1	Pigment Yellow 13	7000
2	Pigment Orange 34	700
3	Pigment Red 146	5500
4	Pigment Red 166	6500
5	Pigment Red 122	100
6	Pigment Blue 15:3	10500
7	Pigment Blue 60	5700
8	Pigment Green 7	200
9	Pigment Violet 23	7500
10	Pigment Black 7	5500
11	Fluor. Yellowish Green	500
12	Fluor. Yellow	500
13	Fluor. Green	500
14	Fluor. Orange	250
15	Fluor. Red	250
B	SOLVENT – Hydrocarbon distillates having less than 2% aromatic content with Boiling point range 200°c - 290°c and with flashpoint greater than 75°c	35000
C	Calcium carbonate GCC Fine Powder	280000
D	Fumed Silica	31000

4. Quantities mentioned above are only indicative.

Type of Tender (Two Bid / PQB / EOI / RC / Development / Indigenization / Disposal of Scrap / Security item etc.	Global Expression of Interest
Date of Publication of EOI documents	12/10/2018
Price of the EOI Document	Free
Closing date and time for receipt of EOI	14:30 Hrs on 05/12/2018.*
Place of receipt of EOI	Administrative Building, BRBNMPL, Note Mudran Nagar, Mysuru-570003
Time and date of opening of EOI	05/12/2018 at 15:00 hrs.
Place of opening of EOI	Administrative Building, BRBNMPL, Note Mudran Nagar, Mysuru-570003
Nominated Person / Designation to receive bulky documents (Clause 21.1 of GIT)	Shri. A.R.Hegde, Deputy General Manager, BRBNMPL, Mysuru

- * This EOI will remain open for the applicants for a period of one year from the date of publishing of this tender. The first time opening of the bids will be on 05/12/2018 for shortlisting of the vendors for immediate forthcoming tender. If any of the applicants wish to apply after the due date and fulfilling the required qualification criteria are welcome to submit their bid and their EOI will be considered for future tenders, if shortlisted.
5. The interested parties may obtain further information about this requirement from the above office. EOI documents may be downloaded from the BRBNMPL website: www.brbnmpl.co.in or be obtained from the office of Ink manufacturing unit, BRBNMPL, Mysuru.
 6. If requested, the EOI documents will be mailed by registered post/Speed Post to the domestic participants and by international airmail to the foreign participants, for which charges per set of EOI document shall be Rs.1000 within India and Rs.5000 for international airmail. The participant is required to submit a separate Demand Draft drawn on BRBNMPL, payable at Mysuru, for postage charges along with his request for EOI documents. Any delay in receipt of EOI documents will not entitle any parties for extension of submission dates and BRBNMPL will not be responsible for any such delays.
 7. Interested parties shall ensure that their EOI documents, duly sealed and signed, complete in all respects as per instructions contained, are dropped in the tender box located at the address specified on or before the closing date and time indicated in the Para 4 above, failing which the EOI will be treated as late and will be considered only for future enlisting of vendors.
 8. In the event of any of the above-mentioned dates being declared as a holiday/ closed day for the purchase organization, the EOI document will be received / opened on the next working day at the appointed time.
 9. BRBNMPL is not responsible for any postal delay and the EOI proposals shall not be accepted for opening after due date and time for the forthcoming immediate tender. Any bids received after the due date will be evaluated and enlisted in the vendor base if found qualified, but they will not be considered for the tenders proposed for issue against this EOI for immediate requirement of materials. Further, interested parties must satisfy themselves about all the details required to be filled in the EOI before submission of details. All the

pages of EOI documents as at Annexures, basic information and other supporting documents shall be duly stamped, signed and submitted.

10. BRBNMPL reserves the right to accept/reject/cancel any or all EOI documents without assigning any reason thereof. BRBNMPL also reserves the right to accept the EOI in whole or part. Incomplete documents not submitted in accordance with the directions issued shall be liable for rejection.
11. The Applicant should furnish the firm's name, full postal address (Office), Phone Number and Fax Number, Name of the authorized contact person and e-mail address.
12. The firm should not have been blacklisted /debarred for dealing by Government of India or any State Government in any manner and an undertaking should be submitted along with the EOI, to this effect.
13. Participants are required to stamp and provide their authorized signature on every page of the EOI document and all the supporting documents submitted.
14. The EOI documents are not transferable.

Yours faithfully,
For & on behalf of BRBNMPL,

Deputy General Manager, Ink Manufacturing Unit,
BRBNMPL,
Note Mudran Nagar,
Mysuru - 570 003
Telephone: 0821-2469079, FAX: 0821-2582955, 0821-2582099
Email: arhegde@brbnmpl.co.in

II. Introduction

Bharatiya Reserve Bank Note Mudran Private Limited (BRBNMPL) is a wholly owned subsidiary of Reserve Bank of India having two printing presses one at Mysuru, Karnataka & the other at Salboni, West Bengal, for banknote production. BRBNMPL at its Mysuru facility have its own Ink-manufacturing unit for manufacturing ink required for the printing Banknotes. This invitation to EOI is published to procure the required raw materials for manufacturing of Offset, Intaglio and Numbering inks for Banknote printing.

Relevant information such as Requirements, Terms of Reference, General Terms & Conditions, Procurement Process & Qualifying Criteria, are given below:

a. Requirement:

This Expression of Interest is published for enlisting of vendors for supply of raw materials for manufacturing of ink suitable for printing banknotes. The list of the raw material as well as the approximate annual requirement is as listed below.

Schedule	Raw Material	Approx. Quantity Required per Annum (in Kgs)
A	PIGMENT	
1	Pigment Yellow 13	7000
2	Pigment Orange 34	700
3	Pigment Red 146	5500
4	Pigment Red 166	6500
5	Pigment Red 122	100
6	Pigment Blue 15:3	10500
7	Pigment Blue 60	5700
8	Pigment Green 7	200
9	Pigment Violet 23	7500
10	Pigment Black 7	5500
11	Fluor. Yellowish Green	500
12	Fluor. Yellow	500
13	Fluor. Green	500
14	Fluor. Orange	250
15	Fluor. Red	250
B	SOLVENT – Hydrocarbon distillates having less than 2% aromatic content with Boiling point range 200°C - 290°C and with flashpoint greater than 75°C	35000
C	Calcium carbonate GCC Fine Powder	280000
D	Fumed Silica	31000

Applicants who are qualified/shortlisted in the EOI will only be allowed to take part in two-part tender for the materials listed above in the immediate forthcoming tender. The Applicants who have submitted their EOI after the due date will be considered for vendor empanelment but not considered for immediate forthcoming tender.

This Expression of Interest has been invited from the “Manufacturer/Brand Owner/Authorized representatives/Distributors/Dealers/ Authorized Agencies of respective materials or its equivalent” who

possess the necessary experience in supply of the similar category materials as in Schedule A, B, C and D which is used in bank note/security printing inks for Schedule A and in printing inks for Schedule B, C & D. across globe. Manufacturer/Brand Owner can participate directly or can authorize only one representative/Distributor/Dealer/Authorized agency for participating in this EOI.

b. Terms of Reference:

Applicant shall provide

- Monthly Capacity to Supply each of the material for which the Applicant is intending to participate in the tender
- Material - wise Indicative delivery time (Ex-factory) required for the supply.

c. General Terms & Conditions:

- i. This EOI is for enlisting of vendors to whom two-part tender (Techno-commercial & Price Bid) will be issued.
- ii. Last Date for submission of Expression of Interest: The letter of Expression of Interest with supporting documents must be submitted at the following address by 1430 Hrs. on 05.12.2018 for consideration of application in the immediate forthcoming tender. Applications received after the due date will be considered for future tenders if found eligible.

**GENERAL MANAGER (OSD)
BHARATIYA RESERVE BANK NOTE MUDRAN (P) LTD.
(Wholly Owned subsidiary of Reserve Bank of India)
Note Mudran Nagar, Mysuru – 570 003
Tel No: +91 - 821 - 2582905
Fax No: +91 - 821- 2582955, 0821-2582099
EMAIL: arhegde@brbnmpl.co.in
Website: www.brbnmpl.co.in**

- iii. Before submitting Expression of Interest, parties may obtain required clarifications/queries if any, from Ink Factory Office at Mysuru.
- iv. For security reasons, the firm will be required to provide details of their representative/s who will be contacting/visiting BRBNMPL, Mysore.

d. Procurement Process

Following are the details of this procurement process of BRBNMPL.

- i. At first, the Expression of Interest is being invited from “Manufacturer/Brand Owner/Authorized representatives/Distributors/Dealers/Authorized Agencies of respective material” of respective material” from India or abroad.
- ii. Samples (100 grams approx. for Schedule A (pigments) and 1 KG approx. for the remaining schedules) along with EOI shall be submitted for the Schedule for which applicant intend to register as vendor. Samples will be on Free of Cost (FOC) basis i.e., on no cost no commitment basis. Samples

will be tested at Ink Manufacturing Unit, for their suitability for bank note printing. During sample evaluation such properties (mentioned below) pertinent to Banknote printing inks will be verified to determine the suitability.

Schedule A (Pigments): Offered material shall have appropriate Light fastness, Chemical resistance, ease of dispersion, tinting strength, compatibility with vehicles and other additives that are required for production of Offset, Intaglio and Numbering inks used in bank note printing.

Schedule B (Solvents): Offered material shall be suitable for adjusting rheology of Offset, Intaglio and Numbering inks used in bank note printing and shall be compatible with other materials used in manufacturing of Banknote printing inks.

Schedule C (Calcium Carbonate): Offered material shall be suitable for use of extender in manufacturing of Intaglio banknote printing inks and should be compatible with other constituents of inks. It shall not have impact on the printability, resistance properties and wipability of Intaglio inks.

Schedule D (Fumed Silica): Offered material shall be suitable for use of extender in manufacturing of Offset, Intaglio and Numbering banknote printing inks and should be compatible with other constituents of inks. It shall not have impact on the printability, resistance properties and wipability of Banknote printing inks.

- iii. Applicants qualified in this EOI and enlisted as registered vendor will be invited to participate in two-part tender.
- iv. It shall be noted, if found necessary, BRBNMPL has the rights to procure additional samples on payment basis from the applicant/s, for extensive trials. The applicant shall provide the rates for procurement of additional samples for extensive trials.

III. Qualifying Criteria

The following are the Qualifying Criteria which must be fulfilled by the intending Applicants:

General Terms:

1. Suppliers should meet schedule-wise past experience criteria to participate in that particular schedule.
2. Samples for Schedules – If Applicant is interested in taking part in all 15 pigments, he should provide samples for all the 15 pigments (100 grams approx.) and approx. 1 Kg for the each of the remaining schedule the applicant intends to participate. Samples should pass quality parameters.
3. Financial Strength – a) Applicant should not have suffered any financial loss for more than one year during the last three years (2015-16, 2016-17, 2017-18).
4. Applicants Net worth should not have eroded by more than 30% in the last three years (2015-16, 2016-17, 2017-18).

S. No.	Category	Past Experience	Samples
1	Schedule A	The applicant or their principle manufacturer should have supplied similar material for manufacturing of banknote printing inks or security printing inks to at least one ink manufacturing firm in India or abroad during the last five years as on the date of submission.	<ul style="list-style-type: none"> • If Applicant is interested in taking part in all 15 pigments, he should provide samples for all the 15 pigments (100 grams approx.). • In case of other Schedules sample of about 1 kg shall be provided.
2	Schedule B/C/D	The applicant or their principle manufacturer should have supplied similar such material for manufacturing of printing inks to at least one ink manufacturing firm in India or abroad during the last five years as on the date of submission.	<ul style="list-style-type: none"> • One applicant can provide more than one variety for each schedule for which he intends to participate. • Samples provided will be used in laboratory for testing purpose. • Lab samples will be checked for their suitability for bank note printing.

i) OTHER REQUIREMENTS FOR THE APPLICANTS

- The Applicant should provide names of the Ink manufacturing companies to which they have supplied respective material in the past indicating the quantities supplied annually during the last five years. (Previous Purchase Order copies to be enclosed)
- The applicant shall clearly indicate in the EOI if any patent or other proprietary rights are involved for the material and if so whether the applicant has unlimited legal rights to deal with them/use them. The applicant shall completely indemnify and hold harmless the Purchaser from and against any claims of infringement of any patent from any source. The abuse of patent rights resulting in cartel formation could lead to permanent disqualification of the applicant. The Purchaser reserves the right to take such action as deemed fit over the same, without assigning any reason thereof.
- BRBNMPL will be entitled to seek additional documents / information from any Applicant at any point in time.
- All experience, past performance, capacity/capability related data and other necessary declarations should be certified by the authorized signatory of the Applicant.
- The Applicant should clearly indicate in their EOI that they are submitting the application for one or more Schedules.
- Please enclose the details of last three years' (2015-16, 2016-17, 2017-18) financial standings data like P/L accounts, Balance sheets etc. are duly certified by Chartered Accountant (CA).

ii) GENERAL INSTRUCTIONS FOR THE APPLICANT

- a) The Applicant should provide testimony in support of the above mentioned requirements wherever applicable failing which the application will be rejected summarily without further correspondence.
- b) On successful bidding in the final tender the Bidders are required to enter into an agreement with BRBNMPL.
- c) The applications as per enclosed format, are to be submitted in a sealed cover superscribing on the top of the cover “Expression of Interest for the supply of Material for production of Security ink” and to be submitted to The General Manager (OSD), Ink Manufacturing Unit, BRBNMPL, Note Mudran Nagar, Mysuru – 570003 by 1430 hrs. IST on or before 05/12/2018 along with the product samples to be considered for evaluation for issue of two-part tender in the immediate forthcoming tender.
- d) Applications received on or before the due date and time of last date of application will only be considered for evaluation for issue of two-part tender in the immediate forthcoming tender. All other applications if any will be considered separately and individually for future enlisting of vendors which is a continuous process. The responsibility to submit EOI before the due date and time rests with Applicant and BRBNMPL will not entertain any explanation/reason for late submission.
- e) BRBNMPL will not be responsible for any delay in delivery of bids.
- f) The changes/Amendment to this document will be updated in our website (www.brbnmpl.co.in) only.

Note: -

All experience, past performance, capacity/capability related data should be certified by the authorized signatory of the applicant firm. Applicant to furnish stipulated documents in support of fulfilment of qualifying criteria.

Submission of Expression of Interest - Timelines:

- a) Last date & time for receipt of EOI: On or before 1430 hours (IST) of 05/12/2018.
- b) Date and time of opening EOI applications: 1500 hours (IST) on 05/12/2018.
- c) In the event of any of the above mentioned dates being declared as a holiday/ closed day for BRBNMPL, the tenders will be sold / received / opened on the next working day at the appointed time.
- d) Location for submission and opening of bids:

BHARATIYA RESERVE BANK NOTE MUDRAN (P) LTD.
(Wholly Owned subsidiary of Reserve Bank of India)
Note Mudran Nagar, Mysuru – 570 003

ENCLOSURES:

- 1) Annexure A: List of documents required
- 2) Annexure B: Information about the participant company.
- 3) Annexure C: Invitation for Submission of EOI

ANNEXURE – A

No: GT/002/EOI /MYS/IFP/2018-19

Dated:12/10/2018

Details of documents:

The following documents and information shall be submitted together with the Expression of Interest:

- Brief description of the company/organization, including its structure and the number of employees.
 - Name of the firm and complete address including branches; if any:
 - Status of the firm: Proprietor / Partnership / Regd. Company / Co-op. Society
- Reference list of major clients and projects of similar nature executed in the last 5 years with relevant details like Supply order/LOI/satisfactory performance certificate.
- The applicant should give a declaration that they have not been blacklisted / debarred from dealing by Government of India/BRBNMPL in the past 5 years.
- The applicant is required to submit the undertaking that “the information given in the documents are correct and the applicant is aware that any information provided is found to be false at a later stage, BRBNMPL reserves the right to reject / disqualify the Applicant at any stage of the tendering process without assigning any reason.”
- The Applicant should indicate that authorized signatory is competent and legally authorized to submit the tender and / or to enter into legally binding contract. The bid shall be legally binding on the Applicant and are required to submit the authorization letter to that effect.
- Undertaking that the Applicant is accepting all the terms and conditions of EOI and abides by it without any counter conditions.
- Undertaking that the information given in the documents is correct and the applicant is aware that any information provided is found to be false at a later stage BRBNMPL reserves the right to reject / disqualify the Applicant at any stage of the tendering process without assigning any reason.
- A duly signed and stamped confidentiality statement as given below is to be furnished-
 - “The information contained in the tender document will not, in whole or in part be reproduced, transferred to other documents / electronic media or disclosed to others without written consent of BRBNMPL”.

ANNEXURE – B

No: GT/002/EOI /MYS/IFP/2018-19

Dated:12/10/2018

INFORMATION ABOUT THE COMPANY (TO BE FILLED IN BY THE FIRMS)

Sl.No	Description	Details to be filled in
1	Name of the company	
2	Year of Incorporation (a copy of the incorporation certificate may be enclosed)	
3	a) Address of the registered office.	
	b) Telephone no(s).	
	c) Fax no(s).	
	d) Web site, e-mail, if any.	
	e) Address of other regional/local office, if any.	
4	a) Name of the authorized representative of the company for coordination of this job	
	b) Telephone no(s).	
	c) Fax no(s).	
	d) E-mail address.	
5	a) Name of the associate JV company, if any	
	b) Address of the registered office of associate co.	
	c) Telephone no(s).	
	d) Fax no(s).	
	e) Website/email etc.,	
6	Current net worth (in INR or equivalent)	
7	Turn over for last three financial years (2015-16, 2016-17, 2017-18)	
8	Any other information, which found necessary for this project	

Date:

Place: Signature of owner /Authorized representative of the company

ANNEXURE – C

Invitation for Submission of EOI (TO BE FILLED IN BY THE FIRMS)

1. Name of the Organization:
2. Type of the organization:
3. Reference No:
4. EOI Title:
5. Category:
6. Sub category:
7. Date of Announcement:
8. Last date for submission:
9. Broad Description of Work:
10. Pre-Qualification Criteria: (Not Applicable)
11. Bid Documents (if Any): Not Applicable.
12. EOI should be submitted to:

The General Manager (OSD)
Ink Manufacturing Unit,
BHARATIYA RESERVE BANK NOTE MUDRAN (P) LIMITED
Note Mudran Nagar,
Mysuru - 570003