पंजीकृत और नैगमिक कार्यालय : नं. 3 एवं 4, 1 स्टेज, 1 फेज़, बी.टी.एम. लेआउट, बन्नेरघट्टा रोड, पो.बॉ.सं. 2924, बेंगलूरु - 560 029

Registered & Corporate Office: No. 3 & 4, 1st Stage, 1st Phase, B.T.M. Layout Bannerghatta Road, Post Box No. 2924 Bengaluru - 560 029 CIN - U85110KA1995PTC017100 दुरभाष सं / Tel No. 91-80-66602000.





BHARATIYA RESERVE BANK NOTE MUDRAN (P) LIMITED

(Wholly owned subsidiary of Reserve Bank of India)

Date: 25th February 2019

#### **CORRIGENDUM NOTICE -3**

## Extension of date for submission of Tender and

## Section XI- REVISED PRICE SCHEDULE format

#### Tender No. 15/CO/GT/INT/2018-19 dated 31st December 2018

For Design, Manufacturing, Testing, Supply, Installation, Commissioning, Training and Performance Testing of 07 nos. of Intaglio printing machines for Banknote printing (04 nos. for Salboni and 03 nos. for Mysuru)

## 1. Extension of date for submission of Tender

	Existing as per Corrigendum Notice -2	Amended
Date of Sale of tender documents	From 31st December 2018 to 08th March 2019 during office hours, i.e 09.45 Hrs to 18.00 Hrs	From 31 <sup>st</sup> December 2018 to 15 <sup>th</sup> March 2019 during office hours, i.e 09.45 Hrs to 18.00 Hrs
Closing date and time for receipt of tenders	10.30 Hrs on 11 <sup>th</sup> March 2019	10.30 Hrs on 19th March 2019
Time and date of opening of Technical tender (Part I)	11.00 Hrs on 11 <sup>th</sup> March 2019	11.00 Hrs on 19th March 2019

## 2. Revised Price Schedule format (Section XI)

Revised Price bid format is enclosed (Total Number of Pages - 06).

Instructions to bidders for filling up Price Schedule

- Bidders may quote the prices in Indian Rupees (INR) or in any other Foreign Currency. In case if
  the bidder quotes in other foreign currency, such quoted prices of the responsive tenderers will be
  converted to a single currency viz., Indian Rupees for the purpose of equitable comparison and
  evaluation, as per the B.C. selling exchange rates established by the State Bank of India for similar
  transactions, as on the date of tender opening for L1 determination. In case of any bank holiday, the
  previous day's closing price will be considered.
- Bidders quoting in **Foreign Currency** should mention the Currency in which they have quoted like Euro €, JPY ¥, GBP £, etc. *The bidder shall indicate the prices for all items as per schedule in both figures and words clearly.*
- The Table A, Table B and Table D (of Price Schedule) should be filled and completed in all aspects by the bidders. Bidders need not to fill Table C (of Price Schedule) and it will be filled and completed by BRBNMPL for determining Initial L1.

All other terms and conditions of the Tender shall remain unchanged.

-Sd/-(S M Pawale) Dy. General Manager

## **Section XI: Price Schedule**

### Schedule 1: Intaglio Printing Machines for banknote printing – Total Quantity – 07 Nos.

## <u>Instructions to bidders for filling up Price Schedule</u>

- Bidders may quote the prices in **Indian Rupees** (**INR**) or in any other **Foreign Currency.** In case if the bidder quotes in other foreign currency, such quoted prices of the responsive tenderers will be converted to a single currency viz., Indian Rupees for the purpose of equitable comparison and evaluation, as per the B.C. selling exchange rates established by the State Bank of India for similar transactions, as on the date of tender opening for L1 determination. In case of any bank holiday, the previous day's closing price will be considered.
- Bidders quoting in **Foreign Currency** should mention the Currency in which they have quoted like Euro €, JPY ¥, GBP £, etc. *The bidder shall indicate the prices for all items as per schedule in both figures and words clearly.*
- The following Table A, Table B and Table D should be filled and completed in all aspects by the bidders. Bidders need not to fill Table C and it will be filled and completed by BRBNMPL for determining Initial L1.

Table A) Price schedule for Design, Manufacturing, Testing, Supply, Installation, Commissioning, Training and Performance Testing of 07 Nos. of Intaglio Printing machines for Banknote printing, accessories & Auxiliary units to be installed 04 nos. at Salboni Press and 03 nos. at Mysore Press.

Sl No.	Description	Units & Qty	Unit Rate (INR/ Foreign Currency)	Total Price (INR/ Foreign Currency)		
1 (a)	Intaglio Printing Machine for Banknote printing with Feeder & Register unit, Inking unit, Printing unit, Centralised Lubrication System, Wiping unit, Delivery unit as specified in Section VII	07 Nos		•		
1 (b)	Thermoregulation unit	07 Nos				
1 (c)	Online Vision Inspection System	07 Nos				
1 (d)	System for monitoring production data	07 Nos				
2	Accessories (as given in Section VII)	07 Nos				
3	Auxiliaries (as given in Section VII)	07 Nos				
4	Total FOB Price (Sl.No. 1+2+3)	07 Nos				
5	Freight* for Sl.No. 1 to 3	07 Nos				
6	Insurance** for Sl.No. 1 to 3	07 Nos				
7	Total CIF Price (Sl. No. 4+5+6)	07 Nos				
8	Training charges at the Manufacturer Facility	07 Nos				
9	Installation, commissioning, On-site Training, Performance Testing charges etc. (Inclusive of GST)***	07 Nos				
10	Total price (Sl.No 7+8+9) (Indian Rupees/ Foreign Currency)	07 Nos				
Total P	1 Price in Words.					

## **Note for Table A**

## \* Freight

• Freight– 04 Nos. for Salboni (Kolkata Port) and 03 Nos. for Mysore (Chennai Port).

## \*\* Insurance

- Insurance cost to be quoted by the bidders at Sl. No. 6 of Table A must be from Manufacturers premises to respective BRBNMPL premises up to unloading.
- After unloading at respective BRBNMPL premises, the insurance provided by the bidders ceases.

### \*\*\* GST

The present rate of GST is 18%. **The bidder needs to mention the GST rate considered in their quotation.** In case the rate of GST prevailing at the time of payment is less than the GST rate considered by the bidder, BRBNMPL will deduct the GST amount considered by the bidder even though BRBNMPL is required to pay less GST. However, in case at the time of payment, the actual GST rate is more than the rate considered by the bidder, the additional amount towards GST shall be borne by BRBNMPL.

#### **Invoice**

The successful bidder should raise the Invoice in the name of respective BRBNMPL Presses and its GST number against the machine/ material supply.

## Table B) Price schedule for Buy Back Offer:

Sl No.	Description	Units & Qty	Unit Rate (INR/ Foreign Currency)	Total Price (INR/ Foreign Currency)		
1	Buy Back Offer – Komori make M/c (Salboni)*	04 Nos				
2	Buy Back Offer – KBA make M/c (Mysore)*	03 Nos				
3	Total (Sl. No. 1+2)	07 Nos				
4	GST**	07 Nos				
5	Total Price (Indian Rupees/ Foreign Currency)					
	Total Price in Words					

## Note for Table B

\*If a bidder anticipates the net cost to BRBNMPL under the buyback offer, due to dismantling, disassembly and defacing of the machines, the same may be reflected in negative terms in the Table B

<sup>\*\*</sup>Applicable GST on buy back offer will be borne by successful bidder.

## Table C) Initial L1 determination (Original Quoted Price-OQP)

## <u>Bidders need not to fill this following Table C and its only for the purpose of Initial L1</u> determination by BRBNMPL.

Sl No.	Description	Total Price (INR)
1.	Total CIF Price (as per Table A at Sl. No.7)	
2.	Training charges at the Manufacturer Facility (as per Table A at Sl. No.8)	
3.	Installation, commissioning, On-site Training, Performance Testing charges etc. (Inclusive of GST) (as per Table A at Sl. No.9)	
4.	Custom Duties @ 27.735% on Assessable Value (Assessable Value = Total CIF + 1% of CIF value as landing charges) shall be borne by BRBNMPL	
5.	Local Transportation cost of all 07 machines shall be borne by BRBNMPL (including shipment handling*) <b>INR</b>	2,45,00,000
6.	Buy Back Offer (as per Table B at Sl. No.5)	
7.	Final Value in Rs. = Sl. No.1+2+3+4+5 – Sl. No. 6	
Total Pric	e in words	

## **Note for Table C**

The above Table C need not to be filled by the bidders.

## \* Shipment handling

 BRBNMPL is responsible for the shipment handling at Indian port and consignment movement from Indian port to BRBNMPL premises and unloading under the supervision of successful bidder.

## <u>Table D) Price schedule for Maintenance spares (Breakdown and Preventive maintenance spares) for entire life cycle for a period of 10 years</u>

Sl	Description	Price of span	es for the reco	mmended	Total
No.		quantity (I	NR/ Foreign C	(urrency)	Price
		Price of	04 machines	03	(INR/
	Press	recommended	for Salboni	machines	Foreign
	riess	spares per	$B = A \times 4$	for Mysuru	Currency)
		machine = A		$C=A \times 3$	$\mathbf{D} = \mathbf{B} + \mathbf{C}$
1.	Breakdown Maintenance spares for 10 years *				
2.	Preventive Maintenance spares list for 02 <sup>nd</sup>				
	year				
3.	Preventive Maintenance spares list for				
	03 <sup>rd</sup> year				
4.	Preventive Maintenance spares list for				
	04 <sup>th</sup> year				
5.	Preventive Maintenance spares list for				
	05 <sup>th</sup> year				
6.	Preventive Maintenance spares list for				
	06 <sup>th</sup> year				
7.	Preventive Maintenance spares list for				

	07 <sup>th</sup> year		
8.	Preventive Maintenance spares list for 08 <sup>th</sup> year		
9.	Preventive Maintenance spares list for 09 <sup>th</sup> year		
10.	Preventive Maintenance spares list for 10 <sup>th</sup> year		
11.	Total Price of Maintenance spares for 07 machine for a period of 10 years (Sl. No. 1+2+3+4+5+6+7+8+9+10) (Indian Rupees/ Foreign Currency)		
12.	Total Price in words		

### **Note for Table D:**

- a. Detailed breakup of the above table D from Sl. No.1 to 10 to be annexed by the bidders separately. Breakdown maintenance spares list (annexed by the bidders) and Preventive Maintenance spares list (annexed by the bidders) should have recommended quantity of each spares required per machine along with its respective unit rate.
- **b.** Breakdown Maintenance spares cost quoted should be on INCOTERM CIF basis and Preventive Maintenance spares should be quoted on FOB basis.
- c. All the spare parts price quoted under Breakdown Maintenance spares list and Preventive Maintenance spares list must remain firm for the period of Ten years from the date of FAC of each machine.
- **d.** One set of Breakdown maintenance spares for each Press (i.e. one set for Mysuru Press and one set for Salboni Press) will be procured along with the machines by BRBNMPL.
- **e.** Preventive maintenance spares will be procured by BRBNMPL as and when required as per the recommendation of supplier/OEM.
- **f.** Bidders must quote all the electrical, electronics, mechanical, pneumatic parts, etc. fitted/used in the machine which may stop the operation of the machine in case of failure, all these types of spares must be included either under breakdown spares list or preventive spares list **including floating value.**
- g. Any other item(s) which are not included in the Breakdown maintenance spare list / preventive maintenance spares list, the cost of such spares should be considered in the floating amount in that particular year as mentioned in Table D of Price schedule. If in any year, the cost for replacement of such spares (which were not included in preventive / breakdown spares list) exceeds the floating amount, in this case, the bidder has to supply such spares at free of cost.

## **Important Points**

- 1. The bidder shall indicate the prices for all items as per schedule in both figures and words clearly.
- 2. Initial L1 determination of Bids will be done based on the **Table C of Price Schedule**. The awarding of contract will be based on the Additional factors for Evaluation of Offers as explained in the **Note A under Section III: Special Instructions to Tenderers (SIT).**
- 3. Price quoted under Table D shall not be considered for initial L1 determination. However, it shall be used to calculate Saving to Investment Ratio and Life Cycle Cost.

- **4.** Applicable tax deduction at source will be made for installation, commissioning and training charges and a TDS certificate will be issued.
- **5.** Price with condition(s) shall be liable to be rejected.
- **6.** Price should be quoted as per the above format. However, components of the price quoted may be indicated separately.
- **7.** Conditional discount/rebate etc shall not be considered. In case, discount is offered that should be adjusted in the price and net price should be quoted.
- **8.** The prices quoted shall be firm and no escalation will be considered on the quoted price for any reason what so ever during the currency of the contract.
- **9.** Other important contractual obligations:
  - a. The bidder is expected to supply with in the contract price initial commissioning spares, oil & lubricants and consumables as may be required during erection, testing, start-up and initial operation of the unit till completion of successful commissioning (FAT) and commencement of regular production.
  - b. The bidder shall give a commitment that they shall provide technical support for the offered systems and accessories and make available required spares and consumables for a period of at least 10 years from the date of expiry of warranty.

## Note: 1

- 1. The GST as applicable at actuals will be deducted against the Installation, Testing, Commissioning and Training invoice and paid to the Govt. by BRBNMPL for and on behalf of the vendor.
- 2. The following factors will be borne by BRBNMPL
  - (i) Customs duties as applicable.
  - (ii) Clearing and forwarding charges as applicable.
  - (iii) Local Transportation shall be arranged from port of discharge to the final destination.

#### **Additional Note for Indian Supplier**

### **Note 2:**

In case if there are any Indian suppliers, they have to quote in FOR Destination (Inclusive of GST@18% or as applicable) and for comparing the quote from foreign suppliers in CIF and Indian suppliers in FOR, following notional factors will be loaded while arriving at the total landing cost for quote in CIF. –

- 1. Customs duties at 27.735% on assessable value will be added. (Assessable Value = CIF value + 1% of CIF value as landing charges).
- 2. Clearing and forwarding charges as per the following details will be added -
  - (i) Agency charges of 0.03% of CIF value + 18% GST (or as applicable) on agency charges will be added towards local agency charges.
  - (ii) Transportation charges of Rs.2,45,00,000 for all 07 machine will be added towards local transportation cost from port of discharge to final destination.

#### **General Note:**

i) BRBNMPL does not pledge itself to accept the lowest or any tender and reserves to itself the right of accepting the whole or any part of the tender or portion of the quantity tender or cancel the tender without assigning any reason what so ever.

- ii) BRBNMPL shall evaluate the bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed and whether the bids are generally in order.
- iii) **Quoted price should be in words and figures**. Any discrepancy between words and figures, the price in words shall prevail. Insertions, postscripts, additions and alterations shall not be recognized, unless authenticated by the tenderer's signature. In case of discrepancy between unit price and total price/cost, the unit rate will be considered for evaluation.
- iv) All decisions by BRBNMPL on the evaluation of bids will be final and binding on the Bidders and is not subject to any scrutiny
- v) Any effort by a bidder to influence BRBNMPL personnel or representatives on matters relative to the bid under study in the process of examination, clarification, evaluation and comparison of bids, and in decisions concerning award of contract may result in rejection of his bid.

Signature of Supplier with	Name of the Firm:
Date:	Place:

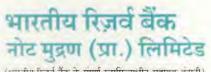
We confirm that there would not be any price escalation during the supply period. We also confirm that we will abide by all the tender terms and conditions bearing no 15/CO/GT/INT/2018-19 dated 31<sup>st</sup> December 2018 for supply of 07 Nos. of Intaglio Printing Machines for banknote printing (04 nos. for Salboni Press and 03 nos. for Mysore Press) and we do not have any counter conditions.

(Authorised signatory with name and date)
Office Seal/Stamp

पंजीकृत और नैगमिक कार्यालय : नं. 3 एवं 4, 1 स्टेज, 1 फेज़, बी.टी.एम. लेआउट, बन्नेरघट्टा रोड, पो.बॉ.सं. 2924, बेंगलूरु - 560 029

Registered & Corporate Office: No. 3 & 4, 1st Stage, 1st Phase, B.T.M. Layout Bannerghatta Road, Post Box No. 2924 Bengaluru - 560 029 CIN - U85110KA1995PTC017100 국가I덕 된 -/ Tel No. 91-80-66602000.





(भारतीय रिज़र्व बैंक के संपूर्ण स्वामित्वाधीन सहायक कंपनी)

## BHARATIYA RESERVE BANK NOTE MUDRAN (P) LIMITED

(Wholly owned subsidiary of Reserve Bank of India)

Date: 07th February 2019

## **CORRIGENDUM NOTICE -2**

# Extension of date for submission of Tender, Minutes of Pre-Bid Meeting and Section XI- Revised Price schedule format

## Tender No. 15/CO/GT/INT/2018-19 dated 31st December 2018

For Design, Manufacturing, Testing, Supply, Installation, Commissioning, Training and Performance Testing of 07 nos. of Intaglio printing machines for Banknote printing (04 nos. for Salboni and 03 nos. for Mysuru)

## 1. Extension of date for submission of Tender

	Existing as per Tender	Amended	
Date of Sale of tender documents	From 31 <sup>st</sup> December 2018 to 15 <sup>th</sup> February 2019 during office hours, i.e 09.45 Hrs to 18.00 Hrs	From 31st December 2018 to 08th March 2019 during office hours, i.e 09.45 Hrs to 18.00 Hrs	
Closing date and time for receipt of tenders	10.30 Hrs on 18 <sup>th</sup> February 2019	10.30 Hrs on 11th March 2019	
Time and date of opening of Technical tender (Part I)	11.00 Hrs on 18 <sup>th</sup> February 2019	11.00 Hrs on 11th March 2019	

## 2. Minutes of Pre-Bid Meeting held on 30th and 31st January 2019

BRBNMPL reply to the queries raised by the parties with reference to the above Tender is enclosed as Minutes of Pre-bid Meeting (Total Number of pages-25).

## 3. Revised Price Schedule format (Section XI)

Revised Price bid format (Total Number of Pages – 05)

-Sd/-(S M Pawale) Dy. General Manager

## PRE-BID MINUTES

Date:31.01.2019

Minutes of the Pre-bid meeting with respect to the Tender No. 15/CO/GT/INT/2018-19 dated 31st December 2018 for procurement of 07 nos. of Intaglio printing machines for Banknote printing (04 nos. for Salboni and 03 nos. for Mysuru)

## **BRBNMPL**

- 1. Shri. H.S.Thakurdesai, GM I/C
- 2. Shri. Thalikerappa S, GM
- 3. Shri. S M Pawale, DGM
- 4. Shri. K R Gupta, DGM
- 5. Shri. C. Annadorai, AGM

## Representatives of M/s KBA NotaSys, SA

- 1. Shri. Andreas Sternecker, Key Account Manager
- 2. Shri. Johannes Schaede, Chief Technical Officer
- 3. Shri. B.S.Negi, Chief Commercial Officer

## Representatives of M/s Komori Corporation, Japan

- 1. Shri. Taiji Towata, Sales and Marketing Manger
- 2. Shri. Atsushi Tanaka, Senior Account Manager
- 3. Shri. Yoichiro Abe, Security Press Sales Engineering Section
- 4. Shri. Yoshihiro Maeda, GM, Technical Service Department
- 5. Shri, Tomoyuki Hayasaka, Manager
- 6. Shri. Akehiro Kusaka, Asst. Manager
- 7. Shri. Hiroshi Anzai, Manager
- 8. Shri. Hiromitsu Numauchi, Electrical system Design Dept.
- 9. Shri. Michiharu Nirei, Overseas technical Service Dept.

A pre-bid conference was held by BRBNMPL with the representatives of M/s KBA NotaSys, SA and M/s Komori Corporation, Japan at Corporate Office, Bengaluru on 30<sup>th</sup> and 31<sup>st</sup> January 2019 with respect to the Tender No. 15/CO/GT/INT/2018-19 dated 31st December 2018 floated for Design, Manufacturing, Testing, Supply, Installation, Commissioning, Training and Performance Testing of 07 nos. of Intaglio printing machines for Banknote printing (04 nos. for Salboni and 03 nos. for Mysuru).

Detailed discussions were held on the clarifications sought/points raised by M/s KBA NotaSys, SA and M/s Komori Corporation, Japan. The queries raised by both the parties were clarified by BRBNMPL and also subsequent points from BRBNMPL. The amendments as envisaged out of the meeting, conclusions/modifications that are mutually agreed upon are attached herewith as **Annexure-I.** 

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Page 1 of 25

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## Annexure-I

Clarifications sought/points raised by the parties and Clarification given by BRBNMPL against Tender No. 15/CO/GT/INT/2018-19 dated 31st December 2018 for procurement of 07 nos. of Intaglio printing machines for Banknote printing (04 nos. for Salboni and 03 nos. for Mysuru) are as below

SI. No.	Tender Pg. No	Tender Clause	Clarifications sought/points raised by M/s KBA NotaSys, Switzerland	Reply/ Clarification from BRBNMPL
1.	9	IMPORTANT POINTS AT A GLANCE  1. Buy Back offer of Existing Intaglio Printing Machines at Mysore and Salboni Presses:	Q1 Buy Back offer of Existing Intaglio Printing Machines at Mysore and Salboni Presses (p9 - §1): In order to make a correct evaluation, we kindly ask you to specify the list of presses, together with details of attachments and auxiliaries, involved by the buy-back offer. Please furnish appropriate list.	04 Nos. of Komori make I 332 at Salboni Press with Thermoregulation unit, Hydraulic unit, Electrical Panel, Transformer, etc. and 02 Nos. of KBA make SOI 18 Series and 01 No. of KBA make SOI 20 series Intaglio machines at Mysore Press with Thermoregulation unit, Hydraulic unit, Electrical Panel, etc.
2.	38	Section III: Special Instructions to Tenderers (SIT) Note -A Sl. No. 18: Additional factors for Evaluation of Offers	Q2 Additional factors for Evaluation of Offers (p38): On the basis of the indicated methodology for the determination of L1 and the assurances to be given over the life cycle of the proposed machines (10 years), we highly recommend that any claim presented towards the normalization criteria be sufficiently explained and demonstrated prior to final evaluation.  Kindly confirm.	Yes. It will be explained and demonstrated prior to final Evaluation (before price bid opening for ink and power consumption cost except spares cost for normalisation).
3.	38	Section III: Special Instructions to Tenderers (SIT) Sl. No. 18: Additional factors for Evaluation of Offers	Q3 Additional factors for Evaluation of Offers (p38): For the new normalization criteria put into place by BRBNMPL, we kindly request a general clarification on how the evaluation procedure is going to be made over the life cycle of the machines (10 years). Kindly explain.	It has been explained with appropriate examples in the Tender document from Pg no. 38 to 49.

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Page 2 of 25

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4.	40	Section III: Special Instructions to Tenderers (SIT)  Bank Guarantees to be submitted by the bidders A. Performance Bank Guarantee	Q4 Bank Guarantees – compensation claims (p40 - §A, ): We kindly ask for your confirmation that any applicable compensation claim derived from missing spares or excessive ink consumption against the quoted values, will be effected within 3 months from the end of each civil year against the valid bank guarantee.  Kindly confirm.	Yes. If any compensation has to be paid against Spare or excess ink or power consumption, BRBNMPL will make claim for each machine within three months (on or before 30 <sup>th</sup> June) for the last Financial year April to March till the end of life cycle.  Once claim is made, the successful bidder should reimburse the amount within one month from the date of claim. If not, the equivalent amount will be encashed from the BG submitted.
5.	53	Section IV – General Conditions of Contract  3.Use of contract documents and information	Q5 Use of contract documents and information (p53 - §3.1, §3.2, §3.3): All obligations pertaining to confidentiality should be reciprocal.  Kindly confirm that the BRBNMPL undertakes an equivalent obligation regarding any confidential information and/or documents received from the successful bidder.	BRBNMPL will provide during contract stage.
6.	57	Section IV – General Conditions of Contract 13. Spare parts	Q6 Spare parts (p57 - §13.1, b, ii):  ii. immediately following such discontinuation, providing BRBNMPL, free of cost, the designs, drawings, layouts and specifications of the spare parts, as and if requested by BRBNMPL  As per general commercial proceedings, we would not be able to provide designs, drawings of third-party parts that could become discontinued. As per the agreement reached during the pre-bid conference for the tender no.  GT/INT/CO/03/2018-19 held on 11th July, 2018, in case of discontinuation of third-party items, we undertake to provide alternative parts/spares for replacement.  Kindly confirm this agreement.	Yes. In case of discontinuation of the third party items, the bidders shall provide equivalent parts / spares for replacement till the completion of life cycle at the cost subject to maximum of original quoted price in the Tender against such parts.

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Page 3 of 25

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7.	58	Section IV – General Conditions of Contract 15. Distribution of Despatch Documents for Clearance/ Receipt of Goods 15.3	Q7 Distribution of Despatch Documents for clearance/Receipt of Goods (p58 - §15.3):  "For Imported Goods, within 3 days of dispatch, the supplier will Notify BRBNMPL"  We kindly request a 7-day period to be able to cover for weekends and public holidays.  Kindly confirm your agreement.	Agreed.  However, if the delayed dispatch of documents should result in demurrages, the penalty, etc. shall have to borne by successful bidder.
8.	63	Section IV – General Conditions of Contract  24. Liquidated damages	Q8 Liquidated damages (p63 -§24): The clause holds no provision for delays not imputable to the Supplier, we therefore kindly request that the following be considered:  Should the Supplier fail to deliver or install any of the goods due to a delay by the Purchaser, no liquidated damages will be applied. In addition, should the installation or acceptance be delayed for reasons attributable to BRBNMPL, then BRBNMPL shall fully indemnify the Supplier for the costs resulting from such a delay. In addition, the Supplier shall be able to invoice BRBNMPL according to the current service rates.  Supplier's liability shall be limited to damages caused by wilful misconduct or gross negligence of its personnel and/or agents and shall not exceed the cost of repairing any defects of the goods or the purchase price for the goods, whichever is lower. In no event shall the Supplier be liable for indirect, incidental, special or consequential damages including, but not limited to, loss of profit or goodwill  Kindly adapt accordingly.	If any delay on account of purchaser due to any reasons, it will be intimated well in advance to supplier and for such delay the LD will not be applicable.
9.	72	Section V – Special Conditions of Contract  Sl. No. 12 - Terms and Mode of Payments	Q9 Terms and Mode of Payments (p72 - §12): We understand that the payment terms are on a machine-by- machine basis. Please confirm.	Yes, your understanding is correct.

Page 4 of 25

10.	72	Section V – Special Conditions of Contract  Sl. No. 12 - Terms and Mode of Payments	Q10 Payment Conditions (p72, §12): For foreign suppliers, the tender stipulates "80% of the price (on CIF basis) shall be paid through irrevocable LC against shipment of material and submission of shipping documents"  Due to the large capital expenditure required to meet the delivery schedule, and taking into consideration the other potential contracts with the BRBNMPL, we kindly request that an initial down payment of 30% of the contract value be made upon issue of the Letter of Intent (LOI).  Kindly accept this request.	Tender conditions prevail.
11.	74	Section VI: List of Requirements  2. Required Delivery Schedule:	Q11 Delivery Schedule (p74 - §2): As it is stipulated that the first machine is to be dispatched (ex-works within 10 months from the date of Letter of Intent (LOI), we understand that the table supplied with the delivery schedule (Month & Year) is to be adapted at the time of the contract as per the date of issue of the LOI.  Kindly confirm our understanding.	Yes. The delivery schedule for each machine supply will be effected from the date of issue of LOI.
12.	74	Section VI: List of Requirements  2. Required Delivery Schedule:	Q12 Installation – handling and lifting equipment (p74, §2):  We do not seem to find any specific general mention regarding the handling and lifting equipment required for installation purposes. We kindly request that this notion be incorporated in such a way that BRBNMPL is responsible for the handling of the crates/boxes under Supplier's supervision. In the same way, BRBNMPL is to supply all lifting equipment necessary for the installation of the different elements of the required Schedules (gantry, forklifts, etc.).  Please confirm this addition.	The successful bidder has to inspect the respective BRBNMPL site and check for handling and lifting equipment availability at BRBNMPL. Only these equipment shall be spared by BRBNMPL.  However, any additional equipment/tools to meet specific requirement shall be arranged by the successful bidder.
13.	74	Section VI: List of Requirements  2. Required Delivery Schedule:	Q13 Delivery Schedule (p74 - §2) – completion period: The timeframe indicated of 90 working days for each machine to be installed, tested and commissioned including the 25 working days Final Acceptance Test (FAT) is not sufficient for this type of equipment. To successfully install	In normal circumstances, each machine to be installed, tested and commissioned including the 25 working days Final Acceptance Test (FAT) has to completed

Page 5 of 25

			an intaglio press takes almost 90 working days (6 days a week). We then have to perform 1 week (6 days) training of the customer personnel prior to starting the FAT. The FAT lasting at least 25 working days, we therefore kindly request an extension to 120 working days.  Kindly accept our request.	within 90 working days.  However, in exceptional case, the maximum allowed days for the same will be 120 working days.
14.	74	Section VI: List of Requirements  2. Required Delivery Schedule:	Q14 Delivery Schedule (p74 - §2) - FAT:  The tender document now stipulates that after the timeframe allowed for the complete installation and acceptance (Q9), LD clause shall be applicable. We are, of course, all aware of the stringent conditions for the FAC to be delivered as per Section VIII: Quality Control Requirements. The 25 days allowed can be exceeded for several reasons, attributable or not to the successful bidder, necessitating several attempts/repetitions of the FAT. We kindly request the BRBNMPL to apply the same conditions as the previous tenders/contracts allowing for four repetitive attempts of rectification without LD application.  Kindly accept our request.	Tender conditions prevail. However, in exceptional cases the number of days will be extended to 120 working days as against 90 working days.
15.	77	Section VII - Technical Specifications 2. BRIEF DESCRIPTION:  2.3. Intaglio machines should be compatible with the existing infrastructure/utilities presently available with BRBNMPL presses.	Q15 BRIEF DESCRIPTION (p77 - §2, 3): "Intaglio machines should be compatible with the existing infrastructure/utilities presently available with BRBNMPL presses."  An important element of the existing infrastructure is the size of the machine (length x width x height). The surface and volume of a machine is a substantial cost factor for the machine operation.  Please clarify that every machine has to fit into the envelope of each existing machine being replaced or that the cost of excess in space and any necessary civil engineering work is added on top of the price of the bidder (Normalization criteria).	This cannot be considered.

Page 6 of 25 Box Street

16.	77	Section VII - Technical Specifications 2. BRIEF DESCRIPTION:  2.3. Intaglio machines should be compatible with the existing infrastructure/utilities presently available with BRBNMPL presses.	Q16 BRIEF DESCRIPTION (p77 - §2, 3):  "Intaglio machines should be compatible with the existing infrastructure/utilities presently available with BRBNMPL presses."  An important element of the existing infrastructure is the weight of the machine. The necessary support strength of the foundation for a machine is a substantial cost factor for the machine installation.  For the safety of the existing structure, please clarify that every machine has to be within the weight limit of each existing machine being replaced or that the cost of excess in weight or any required civil engineer to support the machine is added on top of the price of the bidder (Normalization criteria).	This cannot be considered.
17.	77	Section VII - Technical Specifications 2. BRIEF DESCRIPTION: 2.8. Intaglio press shall be capable for printing atleast 63,000 sheets in a 9 hour shift operation (Trial run to be verified during the preshipment inspection for atleast 01 hour continuously at max. printing speed without any stoppage).	Q17 BRIEF DESCRIPTION (p77 - §2, 8):  "Intaglio press shall be capable for printing at least 63,000 sheets in a 9 hour shift operation (Trial run to be verified during the pre-shipment inspection for at least 01 hour continuously at rated speed without any stoppage)." 63,000 sheets in a 9-hour shift correspond to approx. 7,000 sheets per hour. We therefore consider that this is the rated speed to comply with during the pre-shipment inspection.  Please confirm that this understanding is correct.	The Tender specifies that Printing speed of the machine should be at least 10,000 Sheets Per Hour. The mentioned 63,000 sheets per shift is inclusive of Make ready, Shift end cleaning and other activities. Therefore, the minimum rated speed must be 10,000 SPH.
18.	79	Section VII - Technical Specifications 4. ESSENTIAL GENERAL SPECIFICATIONS: 1) Shall be suitable for carrying out intaglio printing with a plate depths ranging from 10 microns to 160 microns.	Q18 ESSENTIAL GENERAL SPECIFICATIONS (p79 - §4, l)): "Shall be suitable for carrying out intaglio printing with a plate depths ranging from 10 microns to 160 microns." The range of engraving depths and the range of substrates (p69 - §3, e), which would include polymer and combined materials needs, according to our wide experience, a substantial impression force to obtain good ink transfer and embossing. "The applicable impression force shall be minimum of 80 metric tons."  Please confirm this clarification of specification.	The machine should be capable of printing the specified depths as mentioned in the Tender with suitable impression force.

Page 7 of 25 38th 17-7.

19.	80	Section VII - Technical Specifications 5. B. Inking Unit g) The auto ink feed shall consist of 5 pumps, control panel and ink pipes/hoses which feed ink from ink drums/tins/tetra-packs to the ink ducts by pumping with suitable drive. Ink feed pump should start/stop in synchronization with the machine. Ink feeding shall be adjustable.	Q19 Inking unit (p80 - §5, B, g):  "The auto ink feed shallfeed ink from ink drums/tins/tetra- packs to the ink ducts"  Are we to consider in our proposal ink drums with a 25 kg capacity or perhaps the larger drums of 250 kg?  Kindly confirm BRBNMPL's intended ink drum capacity.	Approx. 25Kg.
20.	82	Section VII - Technical Specifications 5. B. Inking Unit 14. Conveniently positioned lifting devices for handling Schablon cylinders, Wiping Cylinders.	Q20 Inking Unit (p82 - §5, B, 14) – lifting devices: In order to achieve a higher precision and avoid long-term liquid leakage, the chablon cylinders of our Intaglio printing machines are fixed in one carriage, thus non-removable. In addition, the wiping cylinders have a semi-automatic removal device.  Kindly confirm that the requirement for lifting devices is not required in this case.	Yes. Accepted.
21.	83	Section VII - Technical Specifications 5. C. Printing Unit Collecting Cylinder:  • Shall have the provision to set and maintain a circumferential and lateral inking register of colour to engraving (blanket to Intaglio plate engraving).	Q21 Collecting Cylinder (p83 - §5, C)):  "Shall have the provision to set and maintain a circumferential and lateral inking register of colour to engraving (blanket to Intaglio plate engraving)"  In order to maintain this register, the latest state of the art is to compensate inaccuracies of the plate mounting and the plate length with the circumferential register of the schablones.  We would like to propose that the specification should read: Shall have the provision to set and maintain a circumferential and lateral inking register of colour to engraving (blanket to Intaglio plate engraving) to compensate for the inaccuracies in intaglio plate hanging and plate length - Please confirm this modification.	We have given generic specification in the Tender. Hence, we cannot give the specification of only one bidder in Tender. If the supplier is having such upgraded system, they may provide the same which will be accepted for qualifying in Technical bid.

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22.		Section VII - Technical Specifications 5. I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:  • All the individual machine PLC and system should be accessed from server for Remote maintenance on TCP/IP network, trouble shooting and data setting for inspection etc. functions, which can be done remotely with in the section from the single place.	Q22 Remote Maintenance system & Monitoring of Production data from central server for all machines (p88 - §5, I):  "All the individual machine PLC and system should be accessed from server for Remote maintenance on TCP/IP network, trouble shooting and data setting for inspection etc. functions, which can be done remotely with in the section from the single place."  Our interpretation is that the machines should be accessed for remote maintenance from a central VPN server based at KBA-NotaSys in Germany so that trouble shooting can be done remotely within the KBA-NotaSys customer support section of KBA-NotaSys which is situated in a single place.  Kindly confirm that our interpretation is correct.	We require that trouble shooting can be done from central server placed within respective BRBNMPL Presses over the LAN/Internet (provided by BRBNMPL) for all the machines.  The supplier should supply suitable configuration central server and software to communicate seamlessly (one each at Salboni and Mysuru Press).
23.	91	Section VII - Technical Specifications 6. MAINTENANCE: d) Side frames of the machines shall be provided with a transparent viewing area wherein the user will be in a position to see the moving parts while the machine is running.	Q23 Maintenance (p91 - §6, d): "Side frames of the machines shall be provided with a transparent viewing area" Considering the importance of the robustness of the side frames, particularly in the intaglio printing process, we recommend that the location of this transparent area be discussed with the successful bidder during contract execution.  Kindly confirm your agreement.	Yes. Agreed.
24.	93	Specifications  9. ACCESSORIES/SPARES proposed does not require a device		Yes. Accepted, if it is inbuilt in the machine.

25.	93	Section VII - Technical Specifications  9.ACCESSORIES/SPARES PER MACHINE	Q25 Accessories (p93 - §9): We understand that the list of accessories indicated correspond to the absolute quantities to be supplied with each machine. Kindly confirm our understanding	Yes, your understanding is correct.
26.	93	Section VII - Technical Specifications  10. AUXILIARIES – All auxiliaries required for operation of the machine  c) Air pump for feeder d) Air pump for delivery	Q26 Auxiliaries – air pumps (p93, §10, c,d): The machine we will propose uses PIAB technology and as such air pumps for the feeder and delivery are not required. Kindly confirm your acceptance of the use of the PIAB technology.	We have given generic specification in the Tender. If the supplier is having any advanced system, the same is accepted for qualifying in the Technical bid.
27.	96	Section VIII: Quality Control Requirements  11. Wastage related to intaglio on total output - <5% of total sheets produced.	Q27 Wastage (p96 - 11): We understand that the spoilage rate indicated (based on the total number sheets produced) is solely related to the intaglio process. Kindly confirm our understanding.	Spoilage includes machine sheet spoil plus Inspection system sheet reject which is excluding offset color variation rejected sheet.  Spoilage percentage = (Machine spoil +Inspection system reject) / total sheet fed for production per shift.

SI. No.	Tender Pg. No	Tender Clause	Clarifications sought/points raised by M/s Komori Corporation, Japan	Reply/ Clarification from BRBNMPL
1.	9	IMPORTANT POINTS AT A GLANCE  1. Buy Back offer of Existing Offset Printing Machines at Mysore and Salboni Presses	<ol> <li>Buy Back Offer of Existing Intaglio Printing Machine at both the Presses: "The entire responsibility is of the supplier".</li> <li>#1. We need your confirmation that M/S BRB will ensure that the winning Bidder is given full support by the OEM on how to go about with the dismantling, disassembly and defacing of the machines other than Komori make.</li> </ol>	#1 The successful bidder may take assistance/support of the OEM for dismantling, disassembly and defacing the respective machine. It is the responsibility of respective OEM to extend the support in time to protect their IP product. Otherwise, their machines will be scraped by the successful bidder. Each bidder shall give

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Page 10 of 25

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			(also Page 74, No. 3)  #2. Our buy back prices of your existing Intaglio Printing Machines shall be minus figured due to no residual value however, we can expect much expenses derived from taking the entire responsibility with the dismantling, disassembly and defacing of the machines.	undertaking with contact person details like Email ID and Telephone to comply this within stipulated time.  However, BRBNMPL shall not bear any additional expenditure incurred on this account except price quoted for Buyback offer in Price Schedule.
				BRBNMPL will not have any role for dismantling, disassembly, defacing and disposing of scrap of the machines except providing available tools & tackles at site and space to store and defacing of each machine for 45 days. However, they should ensure the machine is defaced/ scraped as per BRBNMPL requirements.
				#2 We have clearly mentioned in our Tender that "If a bidder anticipates the net cost to BRBNMPL under the buyback offer, due to dismantling, disassembly and defacing of the machines, the same may be reflected in negative terms in the Table B of Price Schedule".
2.	9	IMPORTANT POINTS AT A GLANCE 3. Meeting Technical specification (Machine parameters)  Spoilage resulting under the standard operating conditions shall be less than	3. Meeting Technical specification (Machine parameters): Please elaborate what the spoilage is? and how will it be measured?	Spoilage includes machine sheet spoil plus Inspection system sheet reject which is excluding offset color variation rejected sheet.  Spoilage percentage = (Machine spoil +Inspection system reject) / total sheet fed for production per shift.

3.	38-49	Section III: Special	4. L1 Determination : (Page 38-49) Note - A (Special	The performance guarantee for a period
٥.	30-49	Instructions to Tenderers	Instruction to Tenderers)	10 years which is renewable/ new BG
		(SIT)	METHODOLOGY FOR CALCULATION OF LIFE CYCLE COST:	every year.
		Bank Guarantees to be submitted by the bidders A. Performance Bank Guarantee	A. Performance Bank Guarantee  (Page 40 - 41) A. Performance Bank Guarantee / 1. 2. & 4: It states that "Bidder has to submit performance bank guarantee for sum of 10% of the total CIF value of all the seven machines and the performance bank guarantee for sum of 10% of the machine spare cost (10 years spares as given in the Table D of Price Schedule) for a period of 10 years which is renewable periodically.	Bidder has to submit first performance bank guarantee for sum of 10% of the total CIF value of all the seven machines for the first year and for the subsequent 09 years, the Bank Guarantee will be renewed machine wise on FOB value with 10% reduction every year.  The second BG will be 10% of the
			As per the standard International practice, the performance warranty / security of a printing machine is always valid upto 1 year from the date of Final Acceptance by the customer.	machine spare cost (10 years spares as given in the Table D at Sl. No. 11 of Pri schedule) for a period of 10 years for each machine which is renewable/ new BG every year.
			The period of 10 years is unreasonable and something which are at the mercy of the customer.	bo every year.
			The performance of a machine is a subjective matter which is depending upon the operator skill, quality of consumables used and most importantly, upkeep of the machine on daily basis as recommended by the supplier.	
			How the supplier can ensure that such factors will be taken care by customer for them to make any commitment on the performance of the machine over a long period of time.	
			1. Ink Consumption Cost (Page 41)	
			2. Power Consumption (Page 44)	
			It states that the consumption of Color Shift Ink should not exceed 2,200Kg per billion Notes on Intaglio Printing Machine.	

Please appreciate that we are the Printing Machine Manufacturer and not a Banknote Printer.

So we do not have a database for ink consumed for Banknote printing ,especially, the CSI, although we have some experiences on the SICPA made OVI ink of which the best consumption averaged out over 25 days FAT was 2,400kg per billion Notes.

The Tender requires the supplier to guarantee the Ink and Power consumption over a period of 10 years.

Please appreciate that we shall demonstrate the Ink & Power consumption as claimed during the Final acceptance of the machines.

Once the machine is handed over, after completing FAT, the machine will be operated under the able guidance of your skilled manpower.

Our staff will leave the site after the FAT is completed.

Then we wonder how we can monitor the Ink Consumption & Power consumption.

We have no doubt that all the necessary care will be taken at your end, but it is unfair that the supplier will be held responsible and penalized for any shortcomings, which will be beyond their control on day to day basis.

We also wonder how to ensure for the correct consumption data at the end of each year for assessment.

The performance of a machine is a subjective matter which is depending upon the operator skill, quality of consumables used and most importantly, upkeep of the machine on daily basis as recommended by the supplier.

How the supplier can ensure that such factors will be taken care by customer for them to make any commitment on the performance of the machine over a long period of time?

Page 13 of 25

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decrease/increase in production volume required then, how we foresee such changes in 10 years base? how you ask for the reimbursement?  Such changes will affect on the actual consumptions of all 3 subjected items (Ink, Power & Parts).  Such changes will affect on the actual consumptions of all 3 subjected items (Ink, Power & Parts).  Ink and Power  Reimbursement for excess Ink consumption in excess on their claim will be calculate for the actual quantity of notes produced per machine.  Similarly, for Power, the consumption of and above the claim, it will be worked of for the actual number of shifts operated machine per year. In case number of shifts operated machine per year. In case number of shifts operated machine per year, which will be converted into equivalent shift of will be converted into equivalent shift of the actual number of the actual number of shifts operated machine per year. In case number of shifts operated machine per year, which will be converted into equivalent shift of the actual number of shifts operation (6.5 hours).	In (S	rection III: Special Instructions to Tenderers SIT)  Maintenance spares Preventive and breakdown maintenance spares) onsumption The vendors should submit a retailed list of spares with mit rate as per the Table D of Price Schedule – Section XI	<ul> <li>3. Maintenance Spares (Preventive and breakdown maintenance spares)         consumption (Page 45)</li> <li>#1. Please clarify what are included in "3. Maintenance spares cost".</li> </ul>	As referred in point at Sl. No.7 below.
hours.		nee senedule – seemon XI	activities for 2 shifts/10 years?  If BRB change the shift from 2 to 1 shift or to 3 shifts due to decrease/increase in production volume required then, how we foresee such changes in 10 years base? how you ask for the reimbursement?  Such changes will affect on the actual consumptions of all 3	Each machine will run for average 2 shifts for 10 years. However, the average shift will be calculated based on actual number of shifts operated on case to case basis.  Ink and Power  Reimbursement for excess Ink consumption in excess on their claim will be calculated for the actual quantity of notes produced

6.	#3. Please clarify what the "Discount Factor" is, "Depreciation Ratio"? or anything else as this is unclear to us?	Discount factor is used to arrive at present value of future cash outflow.
7.	#4. Please also clarify the difference between the "Breakdown Maintenance Spares" and the "Preventive Maintenance Spares".	Preventive Maintenance Spares are those spares required for replacement during the scheduled/ planned maintenance (monthly, quarterly, half yearly, yearly, etc) as per the recommendation of supplier/OEM.
		Breakdown Maintenance Spares are those spares which are (having minimum 10 years life) required to replace if any parts fail during operation of the machine in its entire life cycle.
8.	#5. If any spare parts fail (other than the spares list submitted):  Please clarify how we can judge the cause of the parts failure? although you have mentioned "under normal condition".  We normally do not include "Cylinder" (Plate /impression) in the Spare Parts List.	The Bidders don't have to supply any spare parts at free of cost during entire life cycle. But, they must quote all the electrical, electronics, mechanical parts fitted/used in the machine which may stop the operation of the machine in case of failure, all these types of spares must be included either under breakdown spares list or preventive spares list including floating value.
	However, it may be damaged without establishing the cause of the damage, then, we have to supply such a Cylinder at free of charge?  The "Preventive Maintenance" requires the supplier's Machine Check – Evaluation including our engineering charges, so we wonder how we can name the "Preventive Maintenance Spares (Parts)" without health check of any	Any other item(s) which are not included in the Breakdown maintenance spare list / preventive maintenance spares list, the cost of such spares should be considered in the floating amount in that particular year as mentioned in Table D of Price schedule. If in any year, the cost for replacement of such spares (which were not included in preventive / breakdown spares list) exceed

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	Press?  Here we would like to advise you to go in for Annual Maintenance Contract with the OEM for 10 Years.  As we suggested above, Annual Maintenance Contract for 10 Years should be included for Performance commitment and providing the BG for 10 Years.	the floating amount, in this case, the bidder has to supply such spares at free of cost.  As we are operating and maintaining similar machines for the past 20 years, we are not considering any AMC.
9.	#6. As for the "Spare Parts List", there may be a possibility to be improved in a short period accordingly, we are not in a position to specify the details such as the "Parts Number" and/or the "Parts Model Names" although they may be replaced with the same functional parts.  How should we counter such cases?	In general, all the spare parts price quoted in the Tender must remain firm for the period of Ten years except below mentioned condition.  If any spare parts improved on account of better design or any other reason during life cycle of the machine, the supplier must supply the improved parts at the original quoted price in the Tender irrespective of change in model name and parts number.  If any parts become obsolete before end of life cycle of machine (like Computer, Firmware, Software, PLC controller, Interface, etc.) the supplier has to replace with latest/suitable part at the original quoted price if it fails.
10.	#7. Please appreciate that spare parts consumption pattern is a subject of user's maintenance department.  They are the right people since they are maintaining the machine on weekly / monthly / yearly basis and can predict based on the prevailing status of the machine.  We strongly feel that it is unfair to ask the supplier for a	As explained above.

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			commitment and penalize, in the event of shortcomings.  We are sorry but the Additional factors for evaluation of Tenders mentioned are too confusing for us and we are not comfortable with complicated hypothetical calculations being used for calculating the Life Cycle cost as well as the clauses for imposing the penalties on the supplier.  We wish to reiterate our request that this clause may please be deleted.	
11.	35	Section III: Special Instructions to Tenderers (SIT)  Sl. No.4 - Pre bid Conference	Page No. 35: Section III / SIT, Sl. No. 4, GIT Clause No. 8 – Pre bid Conference: Please set the "Tender Closing Date" 30 days after the date of the "Pre bid Meeting Minutes" as we need min. 30 days to complete the Tender submission documents especially, for 2 separate Tenders.	Yes. Accepted.
12.	74	Section VI: List of Requirements  2. Required Delivery Schedule:	Page 74: Section VI: List of Requirements  2. Required Delivery Schedule: First of all, please clarify the word "Delivery" (normally used for delivering to a site) and "Ex-Works" (normally used for dispatching a Press from supplier's factory).  Is our understanding correct?  Secondly, we request you to consider extending the schedule at least to 34 months as because it is too tight to accommodate 7 Offset Printing Machines and 7 Intaglio Printing Machines with the same schedule required and the shipment for which is to be completed within/maximum 28 months from the date of the LOI issuance.	<ol> <li>Yes, your understanding is correct. The first machine has to be dispatched "Ex-Works" within 10 months from the date of LOI.</li> <li>During pre-bid it was discussed and agreed for below delivery schedule.         All the 07 machines have to dispatched within 34 months from the date of LOI     </li> </ol>

Section IX:	Page 97 - 98 : Section IX: Qualification/Eligibility Criteria /	As per Tender terms or the bidders have to
Qualification/Eligibility Criteria	Sl. No. 3 Financial Standing: The tender asks for all financial standing data to be certified by CA/CPA.	provide "all financial standing data should be certified (stamped and signed) by
SI. No.3 -	We are always submitting our Annual Penart Rooklets which	certified accountants e.g. Chartered
Financial Standing	are duly certified by our Auditors M/S PWC.	Accounts (CA) in India and Certified Public Accountant / Chartered Accountants
	These Annual Reports contains, apart from other	of other countries".
	information, all our Financial Standings for the respective Financial Years including Balance Sheet and Profit & Loss Account Statements.	The financial statements should be of the participating bidder company only.
	If you ask for another certified Financial figures signed by auditor for this tender, it means you are requesting double audit of our company's financial standing which they did in our Apparal Papart. As you can imagine financial audit of the	
	company requires huge cost and time. Your request is not realistic. Please delete this requirement and accept to use our Annual report.	
	Please appreciate that ours is a Listed Company on Japan Stock Exchange and all the accounting procedures are strictly followed as per the standards.	
	M/S PWC, who are the leading International Auditors, are	
	carrying out the Audit for our Company for long and after following all the accounting Norms, they are Certifying our	
Section XI: Price Schedule	Page 106 : Section XI. Table D – Preventive Maintenance	In general, all the spare parts price quoted
Table D) Price schedule for	Spares for the 2 <sup>nd</sup> –	in the Tender must remain firm for the period of Ten years except below
Maintenance spares	10th Year, Note: b. Detailed breakups in Table D, each:	mentioned condition.
		If any spare parts improved on account of
life cycle for a period of 10 years	position to specify the details such as the "Parts Number" and/or the "Parts Model Names" although they may be	better design or any other reason during life cycle of the machine, the supplier must
	Qualification/Eligibility Criteria  Sl. No.3 - Financial Standing  Section XI: Price Schedule  Table D) Price schedule for Maintenance spares (Breakdown and Preventive maintenance spares) for entire life cycle for a period of 10	Sl. No. 3 Financial Standing : The tender asks for all financial standing data to be certified by CA/CPA.    Sl. No. 3 - Financial Standing

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		Note: B. Detailed breakup of the above table D, each spares required for preventive and breakdown maintenance along with recommended quantity and its respective unit rate should be quoted separately	replaced with the same functional parts.  How should we counter such cases?	supply the improved parts at the original quoted price in the Tender irrespective of change in model name and parts number.  If any parts become obsolete before end of life cycle of machine (like Computer, Firmware, Software, PLC controller, Interface, etc.) the supplier has to replace with latest/suitable part at the original quoted price if it fails.
15.	78	Section VII - Technical Specifications 3. ESSENTIAL MACHINE PARAMTERS:  3.2. Intaglio press shall be capable for printing atleast 63,000 sheets in a 9 hour shift operation.	P78, 3. ESSENTIAL MACHINE PARAMETERS  We complete 63,000 good sheets printing within the given 9 hours including "Make Ready" and "Shift End Cleaning", correct?	Yes, your understanding is correct.
16.	85& 86	Section VII - Technical Specifications 5.E. Wiping System:  The wiping system shall not use more than 800 ltr/hr per machine wiping solution to clean the wiping rollers at the base printing speed of 10,000 SPH.	<ul> <li>Page No. 83: E. Wiping System, 4th Clause</li> <li>Does the "ltr/hr" mean during the operating hour? Does it include the machine stoppage?</li> <li>Is this figure per 1 shift (9 hours)?</li> </ul>	Yes. 800 ltr/hr is the consumption when the machine is running without any stoppage. If machine is running hour in a shift of 8 hours, then the consumption per shift will be 6,400 ltrs.
17.	86& 87	Section VII - Technical Specifications  5.H. Online Vision inspection system:	Page No. 85 & 86: H. Online Vision inspection system  Following are the basic inspection system requirements:  a. The imaging system shall consists of a high resolution digital scanning color camera with a pixel size equivalent or less than 0.25mm and capable of detecting small	Tender specifications prevail.

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Page 19 of 25

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		a. The imaging system shall consist of a high resolution digital scanning color camera with a pixel size equivalent or less than 0.25 mm and capable of detecting small defects in print to the extent of 0.25 mm in an isolated area.  t. The inspection system shall have the capability to detect the following defects:  vi. Wiping marks (minimum 0.25 mm).	defects in print to the extent of 0.25mm in an isolated area.  KOMORI Response: Small defects of 0.25mm can be detected if they are in an isolated area and if they exhibit sufficient contrast.  t. The inspection system shall have the capability to detect the following defects  vi. Wiping marks (minimum 0.25mm)  KOMORI Response: Wiping marks of 0.25mm can be detected if they exhibit sufficient contrast.	
18.	87	Section VII - Technical Specifications  5.I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:  Production, machine maintenance and quality related data should be collected by a central data collection service.  It must have provision to save all the production data for each shift and this has to be stored in system hard disk for a minimum period of 05 years.	<ul> <li>P87, I. Remote Maintenance System &amp; Monitoring of Production data from central server for all the machines</li> <li>Will the central server be supplied by KOMORI? Or existing facility in BRB?</li> <li>The last sentence: The data on the rejected sheets from Barcoding shall also have to be stored for each shift and have to be stored in hard disk for a minimum period of 05 years.</li> <li>What is your estimation of the "Reject Ratio"?</li> <li>Store only the "Numbering"? Please specify what kind of data you require to store for 05 years as the storing data volume is unclear to us.</li> </ul>	<ul> <li>As this server has to communicate with machine KMS/PLC, the supplier should supply central server and software (01 each for Mysuru and Salboni Press) for seamless communication with KMS/PLC and machine MIS data.</li> <li>Komori has requested to drop this query of Barcoding data storage.</li> </ul>

19.	87	Section VII - Technical Specifications 5.I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:	<ul> <li>Is "REMOTE MAINTENANCE SYSTEM" the facility provided by BRB?</li> <li>Please give us the detail of the requirement. The method of our remote system is to connect with each machine's PLC individually by internet (not 7 offset machines together).</li> </ul>	The remote maintenance system must be provided by the supplier and it should have below mentioned facilities.  1. All the machine KMS/PLCs must have unique identification number by providing IP address.  2. The central server will connect with each machine KMS/PLCs though LAN/Internet network (provided by BRBNMPL) and it will communicate with each machine individually by LAN/ internet.
20.	88	Section VII - Technical Specifications 5.I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:	Page 88 51 3rd content  Our PLC does not have the configuration to connect by using TCP/IP. It is not allowed to modify KOMORI's PLC by any machine users.	TCP/IP is the LAN/Internet protocol and you have mentioned above that you have remote system to connect with each machine KMS/PLC through LAN/Internet. Then, it must communicate on our LAN/Internet with the central server kept within respective BRBNMPL Presses.
21.	90	Section VII - Technical Specifications  5.J. Provision for retro fitment of additional module  b. Barcode Reader - Machine should have provision for retro fitment of Barcode Reader. Shall be compatible for interfacing with track & trace facilities	<ul> <li>We believe that the "Barcode" should be printed on the first printing process, Offset Printing, therefore, we propose that it is unnecessary to prepare for the retro fitment of the "Barcode Printer" on the Intaglio Printing Machine.</li> <li>"Barcode Printer": Please clarify how and where to print the "Barcode" on each sheet (on the Feeder Board?, Register Unit Area? by inkjet printer? or any other equipment? The printing speed would not match with the Offset Printing Press' speed and if you do not mind the printing speed then, our suggestion is to print "Barcode" either on the gripping edge or on the tail edge</li> </ul>	Komori has agreed to give provision for installation of Barcode Reader which is accepted.  BRBNMPL don't require provision for Barcode Printer.

Page 21 of 25

	c. Barcode Printer - Machine should have provision for retro fitment of Barcode Printer. Shall be compatible for interfacing with track & trace facilities	of each sheet.  Barcodes:-  Are those "Barcodes" printed on a blank Banknote paper prior to print on the Offset, Intaglio and Numbering Presses?  Or do you plan to print those "Barcodes" by inkjet printer on the Intaglio Press? (Do you use inkjet printer for both the "Numbering" and the "Barcode"? then, we need to know where to print "Barcode" whether "Register Unit Area" or "on the Feeder Board".)  What kind of "Barcode" you apply?  Where in the sheet the "Barcode" positioned?  What is the length of the "Barcode"? (What is the	Komori has requested to drop this query under Barcodes.
		applicable standard?)  1. Integration with the machine MIS and data to be stored: How you plan to connect the MIS? as there will be a huge and unnecessary data to be stored. Please clarify and identify what kind of data you would like to store as the data will be huge.	Komori has agreed to store the data mentioned in Page No. 89 under the heading of "Production management system"
87	Section VII - Technical Specifications 5.I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:	Page No. 87 I . Remote Maintenance system & Monitoring of Production data from central server for all the machines:  • Will the central server be supplied by KOMORI? Or existing facility in BRB?	As this server has to communicate with machine KMS/PLC, the supplier should supply central server (each 01 server for Mysuru and Salboni Press) for seamless communication with KMS/PLC and machine MIS data.
90	Section VII - Technical Specifications  6. MAINTENANCE: a) Detailed engineering / assembly drawings (layout, plans, sections, Exploded	<ul> <li>Page No. 90: Sr. No. 6. Maintenance Sr. No. a).</li> <li>Detailed engineering / assembly drawings (layout plans, sections, 3d views, etc.) with exploded views wherever necessary to facilitate the smooth dismantling and assembling during maintenance for all components in both soft and hard copies should be submitted by the</li> </ul>	Komori has agreed to provide Exploded Views for the critical components.
		should have provision for retro fitment of Barcode Printer. Shall be compatible for interfacing with track & trace facilities  Section VII - Technical Specifications 5.I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:  90 Section VII - Technical Specifications 6. MAINTENANCE: a) Detailed engineering / assembly drawings (layout,	should have provision for retro fitment of Barcode Printer. Shall be compatible for interfacing with track & trace facilities    Are those "Barcodes" printed on a blank Banknote paper prior to print on the Offset, Intaglio and Numbering Presses?   Or do you plan to print those "Barcodes" by inkjet printer on the Intaglio Press? (Do you use inkjet printer for both the "Numbering" and the "Barcode"? then, we need to know where to print "Barcode" whether "Register Unit Area" or "on the Feeder Board".)   What kind of "Barcode" you apply?   Where in the sheet the "Barcode"? (What is the applicable standard?)   Integration with the machine MIS and data to be stored: How you plan to connect the MIS? as there will be a huge and unnecessary data to be stored. Please clarify and identify what kind of data you would like to store as the data will be huge.    Page No. 87   I. Remote Maintenance system & Monitoring of Production data from central server for all the machines:   Will the central server be supplied by KOMORI? Or existing facility in BRB?    Page No. 90: Sr. No. 6. Maintenance Sr. No. a).

25.	92	Section VII - Technical Specifications  7. ELECTRIC AND ELECTRONIC CONTROL:	Page No. 91 : Sr. No. 7. ELECTRIC AND ELECTRONIC  CONTROL  1). Fluorescent/ LED Lamps / 2nd Clause : Lighting facility inside all electrical panels of the machines as well as  Page 28 of 25	All the lighting inside the panels connected to machine as well as auxiliary system should be well illuminated with sufficient lighting unit to attend maintenance and breakdown activity. Even though the
24.	90	technical bid.  Section VII - Technical Specifications  6. MAINTENANCE:  c) International standards applicable for all mechanical, electrical and electronic items such as spare components, Lubricants, Sensors, PLC, Pneumatics and Hydraulics shall be provided by the successful bidder. Declaration to this effect to be given by the bidder along with the technical bid.	<ul> <li>International standards applicable for all mechanical, electrical and electronic items such as spare components, Lubrications, Sensors, PLC, Pneumatics and Hydraulics shall be provided by the successful bidder. Declaration to this effect to be given by the bidder along with the technical bid.</li> <li>KOMORI follow / maintain the usage of the best quality items available in the market for equipment manufactured. It will not be fair to ask KOMORI for confirming Indian equivalents as because KOMORI will have to undertake research &amp; development on items available in India to comply with this requirement. There will be delays and also possibility of making compromise to the high standards that KOMORI maintain in our products. All products of KOMORI are made compliant with ISO standards.</li> </ul>	BRBNMPL reserves the right to know the components which are in use in the machines and hence the details of the brought out (off the shelf) items with make model to be specified.
		Views, etc.) with exploded views wherever necessary to facilitate the smooth dismantling and assembling during maintenance for all components in both soft and hard copies (in English) should be submitted by the successful bidder. Declaration to this effect to be given by the bidder along with the	Please confirm that the following drawings and lists will comply with your requirements:  - Complete set of "Parts Book with Isometric Drawings"  - Electrical Sensor Layout Diagram  - List of Parts assembled in the Electric Switchboard (Cabinet)	

		• All the lighting inside the panels connected to machine as well as auxiliary system should be well illuminated with sufficient lighting unit to attend maintenance and breakdown activity. Even though the machine power supply is off, provision for lighting should be provided.	auxiliary system panels must be provided. : When the "Electrical Maintenance" is conducted, it is essential to switch off the main machine electric power accordingly, any lighting facility on the machine will be off therefore, KOMORI supply the "Rechargeable LED Hand Light" as the standard maintenance tools.	machine power supply is off, provision for lighting should be provided through UPS (for 30 minutes) which is in the scope of supplier.  (This is applicable for both Intaglio and Offset machine tenders)
26.		Section VII - Technical Specifications	<ul> <li>P93, 9 k) Wiping Roller Trolley: 02 No.</li> <li>The last 4 Trolleys were different in the Salboni Press and the Mysore Press however, they would be the same for both the Presses this time, correct?</li> </ul>	Komori has requested to drop this query.
27.	85	Section VII - Technical Specifications	Shall have Multi-pile trolley with forks for delivery system: The multi-pile trolley with forks enables the operator to pull out piles in one time which have been delivered to the pile delivery system.	The Multiple-trolley supplied at Mysuru and Salboni in the latest supply is acceptable to BRBNMPL.
28.	41	5If the spares not supplied, the same will be procured by BRBNMPL and the actual cost incurred by BRBNMPL along with damages caused (Production loss/machine downtime) will be claimed from the performance BG submitted.	Please specify the basis of calculation and the period from which production loss will be calculated?	If spares are not supplied as per the delivery period in the Purchase order, the compensation for each extra day will be cost of proportionate production loss to the BRBNMPL.  Production loss per day = 63,000 sheets x 2 shifts x 50 notes per sheet = 63,00,000 notes x profit per note prevailing at that time.

## Points from BRBNMPL

1. Insurance coverage for shipments of machine and shipment handling

a. BRBNMPL has asked bidders to take Insurance of all the machines from bidder premises up to BRBNMPL premises.

b. Both M/s KBA and M/s Komori have agreed to provide insurance coverage of the shipments from Manufacturers premises up to BRBNMPL premises.

Then, BRBNMPL is responsible for the shipment handling at Indian port and consignment movement from Indian port to BRBNMPL premises and unloading.

After unloading at respective BRBNMPL premises, the insurance provided by the bidders ceases.

c. Accordingly, the Insurance cost to be quoted at Sl. No. 6 of Table A of Price Schedule will be inclusive of Insurance from With regards to point 13 on page 18, KOMORI cannot provide the stamped and signed financial statement (PL&BS) but can provide the printed Annal Manufacturers premises to respective BRBNMPL premises.

All the above points are noted and agreed by the firms.

These minutes of pre-bid conference shall form the part of bid document / Agreement.

Other Terms & conditions and specifications of bid document shall continue to remain same.

The above amendments / clarifications are issued for the information to all the intending bidders.

Page 25 of 25

## **Section XI: Price Schedule**

## Schedule 1: Intaglio Printing Machines for banknote printing – Total Quantity – 07 Nos.

**Important:** Bidder should quote the prices preferably in Indian Rupees. In case if the bidder quotes in other currency, such quoted prices of the responsive tenderers will be converted to a single currency viz., Indian Rupees for the purpose of equitable comparison and evaluation, as per the B.C. selling exchange rates established by the State Bank of India for similar transactions, as on the date of tender opening for L1 determination. In case of any bank holiday, the previous day's closing price will be considered.

The bidder shall indicate the prices for all items as per schedule in both figures and words clearly.

Table A) Price schedule for Design, Manufacturing, Testing, Supply, Installation, Commissioning, Training and Performance Testing of 07 Nos. of Intaglio Printing machines for Banknote printing, accessories & Auxiliary units to be installed 04 nos. at Salboni Press and 03 nos. at Mysore Press.

Sl No.	Description	Units & Qty	Unit Rate (INR)	Total Price (INR)
1 (a)	Intaglio Printing Machine for Banknote printing with Feeder & Register unit, Inking unit, Printing unit, Centralised Lubrication System, Wiping unit, Delivery unit as specified in Section VII	07 Nos		
1 (b)	Thermoregulation unit	07 Nos		
1 (c)	Online Vision Inspection System	07 Nos		
1 (d)	System for monitoring production data	07 Nos		
2	Accessories (as given in Section VII)	07 Nos		
3	Auxiliaries (as given in Section VII)	07 Nos		
4	Total FOB Price (Sl.No. 1+2+3)	07 Nos		
5	Freight* for Sl.No. 1 to 3	07 Nos		
6	Insurance** for Sl.No. 1 to 3	07 Nos		
7	Total CIF Price (Sl. No. 4+5+6)	07 Nos		
8	Training charges at the Manufacturer Facility	07 Nos		
9	Installation, commissioning, On-site Training, Performance Testing charges etc. (Inclusive of GST)***	07 Nos		
10	Total price (Sl.No 7+8+9)	07 Nos		

## Note for Table A

#### \* Freight

Freight

– 04 Nos. for Salboni (Kolkata Port) and 03 Nos. for Mysore (Chennai Port).

#### \*\* Insurance

- Insurance cost to be quoted by the bidders at Sl. No. 6 of Table A must be from Manufacturers premises to respective BRBNMPL premises up to unloading.
- After unloading at respective BRBNMPL premises, the insurance provided by the bidders ceases.

## \*\*\* <u>GST</u>

The present rate of GST is 18%. **The bidder needs to mention the GST rate considered in their quotation.** In case the rate of GST prevailing at the time of payment is less than the GST rate considered by the bidder, BRBNMPL will deduct the GST amount considered by the bidder even though BRBNMPL is required to pay less GST. However, in case at the time of payment, the actual GST rate is more than the rate considered by the bidder, the additional amount towards GST shall be borne by BRBNMPL.

#### Invoice

The successful bidder should raise the Invoice in the name of respective BRBNMPL Presses and its GST number against the machine/ material supply.

Table B) Price schedule for Buy Back Offer:

Sl No.	Description	Units & Qty	Unit Rate (INR)	Total Price (INR)
1	Buy Back Offer – Komori make M/c (Salboni)*	04 Nos		
2	Buy Back Offer – KBA make M/c (Mysore)*	03 Nos		
3	Total (Sl. No. 1+2)	07 Nos		
4	GST**	07 Nos		
5	Total Price			
	Total Price in Words			

## **Note for Table B**

## Table C) Initial L1 determination (Original Quoted Price-OQP)

Sl No.	Description	Total Price (INR)
1.	Total CIF Price (as per Table A at Sl. No.7)	
2.	Training charges at the Manufacturer Facility (as per Table A at Sl. No.8)	
3.	Installation, commissioning, On-site Training, Performance Testing charges etc. (Inclusive of GST) (as per Table A at Sl. No.9)	
4.	Custom Duties @ 27.735% on Assessable Value (Assessable Value = Total CIF + 1% of CIF value as landing charges) shall be borne by BRBNMPL	
5.	Local Transportation cost of all 07 machines shall be borne by BRBNMPL (including shipment handling*)	2,45,00,000
6.	Buy Back Offer (as per Table B at Sl. No.5)	
7.	Final Value in Rs. = Sl. No.1+2+3+4+5 – Sl. No. 6	
Total Price	e in words.	

## **Note for Table C**

#### \* Shipment handling

• BRBNMPL is responsible for the shipment handling at Indian port and consignment movement from Indian port to BRBNMPL premises and unloading under the supervision of successful bidder.

<sup>\*</sup>If a bidder anticipates the net cost to BRBNMPL under the buyback offer, due to dismantling, disassembly and defacing of the machines, the same may be reflected in negative terms in the Table B

<sup>\*\*</sup>Applicable GST on buy back offer will be borne by successful bidder.

## <u>Table D) Price schedule for Maintenance spares (Breakdown and Preventive maintenance spares) for entire life cycle for a period of 10 years</u>

SI No.	Description	Price of span	Total Price		
110.		Price of recommended	04 machines for Salboni	03 machines	(INR)
	Press	spares per machine = A	$B=A \times 4$	for Mysuru C=A x 3	$\mathbf{D} = \mathbf{B} + \mathbf{C}$
1.	Breakdown Maintenance spares for 10 years *				
2.	Preventive Maintenance spares list for 02 <sup>nd</sup> year				
3.	Preventive Maintenance spares list for $03^{\text{rd}}$ year				
4.	Preventive Maintenance spares list for 04 <sup>th</sup> year				
5.	Preventive Maintenance spares list for 05 <sup>th</sup> year				
6.	Preventive Maintenance spares list for $06^{th}$ year				
7.	Preventive Maintenance spares list for 07 <sup>th</sup> year				
8.	Preventive Maintenance spares list for 08 <sup>th</sup> year				
9.	Preventive Maintenance spares list for 09 <sup>th</sup> year				
10.	Preventive Maintenance spares list for 10 <sup>th</sup> year				
11.	Total Price of Maintenance spares for 07 machine for a period of 10 years (Sl. No. 1+2+3+4+5+6+7+8+9+10)				
12.	Total Price in words				

## **Note for Table D:**

- a. Detailed breakup of the above table D from Sl. No.1 to 10 to be annexed by the bidders separately. Breakdown maintenance spares list (annexed by the bidders) and Preventive Maintenance spares list (annexed by the bidders) should have recommended quantity of each spares required per machine along with its respective unit rate.
- **b.** Breakdown Maintenance spares cost quoted should be on INCOTERM CIF basis and Preventive Maintenance spares should be quoted on FOB basis.
- c. All the spare parts price quoted under Breakdown Maintenance spares list and Preventive Maintenance spares list must remain firm for the period of Ten years from the date of FAC of each machine.
- **d.** One set of Breakdown maintenance spares for each Press (i.e. one set for Mysuru Press and one set for Salboni Press) will be procured along with the machines by BRBNMPL.
- **e.** Preventive maintenance spares will be procured by BRBNMPL as and when required as per the recommendation of supplier/OEM.
- **f.** Bidders must quote all the electrical, electronics, mechanical, pneumatic parts, etc. fitted/used in the machine which may stop the operation of the machine in case of failure, all these types of spares must be included either under breakdown spares list or preventive spares list **including floating value.**

g. Any other item(s) which are not included in the Breakdown maintenance spare list / preventive maintenance spares list, the cost of such spares should be considered in the floating amount in that particular year as mentioned in Table D of Price schedule. If in any year, the cost for replacement of such spares (which were not included in preventive / breakdown spares list) exceeds the floating amount, in this case, the bidder has to supply such spares at free of cost.

#### **Important Points**

- 1. The bidder shall indicate the prices for all items as per schedule in both figures and words clearly.
- 2. Initial L1 determination of Bids will be done based on the **Table C of Price Schedule**. The awarding of contract will be based on the Additional factors for Evaluation of Offers as explained in the **Note A under Section III: Special Instructions to Tenderers (SIT).**
- 3. Price quoted under Table D shall not be considered for initial L1 determination. However, it shall be used to calculate Saving to Investment Ratio and Life Cycle Cost.
- **4.** Applicable tax deduction at source will be made for installation, commissioning and training charges and a TDS certificate will be issued.
- **5.** Price with condition(s) shall be liable to be rejected.
- **6.** Price should be quoted as per the above format. However, components of the price quoted may be indicated separately.
- 7. Conditional discount/rebate etc shall not be considered. In case, discount is offered that should be adjusted in the price and net price should be quoted.
- **8.** The prices quoted shall be firm and no escalation will be considered on the quoted price for any reason what so ever during the currency of the contract.
- **9.** Other important contractual obligations:
  - a. The bidder is expected to supply with in the contract price initial commissioning spares, oil & lubricants and consumables as may be required during erection, testing, start-up and initial operation of the unit till completion of successful commissioning (FAT) and commencement of regular production.
  - b. The bidder shall give a commitment that they shall provide technical support for the offered systems and accessories and make available required spares and consumables for a period of at least 10 years from the date of expiry of warranty.

#### Note: 1

- 1. The GST as applicable at actuals will be deducted against the Installation, Testing, Commissioning and Training invoice and paid to the Govt. by BRBNMPL for and on behalf of the vendor.
- 2. The following factors will be borne by BRBNMPL
  - (i) Customs duties as applicable.
  - (ii) Clearing and forwarding charges as applicable.
  - (iii) Local Transportation shall be arranged from port of discharge to the final destination.

## Additional Note for Indian Supplier

#### **Note 2:**

In case if there are any Indian suppliers, they have to quote in FOR Destination (Inclusive of GST@18% or as applicable) and for comparing the quote from foreign suppliers in CIF and Indian suppliers in FOR, following notional factors will be loaded while arriving at the total landing cost for quote in CIF. –

1. Customs duties at 27.735% on assessable value will be added. (Assessable Value = CIF value + 1% of CIF value as landing charges).

- 2. Clearing and forwarding charges as per the following details will be added -
  - (i) Agency charges of 0.03% of CIF value + 18% GST (or as applicable) on agency charges will be added towards local agency charges.
  - (ii) Transportation charges of Rs.2,45,00,000 for all 07 machine will be added towards local transportation cost from port of discharge to final destination.

### **General Note:**

- i) BRBNMPL does not pledge itself to accept the lowest or any tender and reserves to itself the right of accepting the whole or any part of the tender or portion of the quantity tender or cancel the tender without assigning any reason what so ever.
- ii) BRBNMPL shall evaluate the bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed and whether the bids are generally in order.
- iii) **Quoted price should be in words and figures**. Any discrepancy between words and figures, the price in words shall prevail. Insertions, postscripts, additions and alterations shall not be recognized, unless authenticated by the tenderer's signature. In case of discrepancy between unit price and total price/cost, the unit rate will be considered for evaluation.
- iv) All decisions by BRBNMPL on the evaluation of bids will be final and binding on the Bidders and is not subject to any scrutiny
- v) Any effort by a bidder to influence BRBNMPL personnel or representatives on matters relative to the bid under study in the process of examination, clarification, evaluation and comparison of bids, and in decisions concerning award of contract may result in rejection of his bid.

Signature of Supplier with	Name of the Firm:
Date:	Place:

We confirm that there would not be any price escalation during the supply period. We also confirm that we will abide by all the tender terms and conditions bearing no 15/CO/GT/INT/2018-19 dated 31<sup>st</sup> December 2018 for supply of 07 Nos. of Intaglio Printing Machines for banknote printing (04 nos. for Salboni Press and 03 nos. for Mysore Press) and we do not have any counter conditions.

(Authorised signatory with name and date)
Office Seal/Stamp



## Bharatiya Reserve Bank Note Mudran Private Limited, Corporate Office Bengaluru

No. 3 & 4, 1<sup>st</sup> Stage, 1<sup>st</sup> Phase, BTM Layout Bannerghatta Road, Bengaluru - 560029

Date: 23.01.2019

## Notice-1

## Tender Nos. 14/CO/GT/OFF/2018-19 and 15/CO/GT/INT/2018-19 dated 31st December 2018

for Design, Manufacturing, Testing, Supply, Installation, Commissioning, Training and Performance Testing of 07 nos. of Offset printing machines for Banknote printing capable of printing front and back simultaneously (04 nos. for Mysuru and 03 nos. for Salboni) and 07 Nos. of Intaglio Printing machines for Banknote printing (04 nos. for Salboni and 03 nos. for Mysuru).

## **Pre-bid conference**

As per section III: Special Instructions to Tenderers (SIT) at Sl. No.4

Pre-bid conference is scheduled: at IST 11:00 hrs. on 30th and 31st January 2019

**Pre-bid conference Avenue:** BHARATIYA RESERVE BANK NOTE

MUDRAN (P) LIMITED,

Corporate Office, 3 & 4, 1st Stage, 1st Phase, BTM

Layout, Bannerghatta Road,

Bengaluru – 560 029, Karnataka, India

-Sd-(S M Pawale) Dy. General Manager