



Bharatiya Reserve Bank Note Mudran Private Limited, Corporate Office

Bengaluru

No. 3 & 4, 1st Stage, 1st Phase, BTM Layout

Bannerghatta Road, Bengaluru - 560029

International Competitive Bid

Date: 3rd September 2019

CLARIFICATION

**Tender No.02/CO/GT/2019-20 dated July 17,2019 – for manufacturing and supply of
overprint varnish for Indian banknotes.**

Description	As mentioned in the tender	Clarification
Earnest Money Deposit (EMD)	<p>Clause No.18.2 of GIT (General Instructions to Tenderer);</p> <p>The tenderers who are currently registered and, also, will continue to remain registered during the tender validity period with DGS&D or with National Small Industries Corporation, New Delhi are exempted from payment of earnest money. In case the tenderer falls in these categories, it should furnish certified copy of its valid registration details (with DGS&D or NSIC as the case may be).</p>	<p>It is clarified that clause No.18.2 of GIT should be read together with the para No.10 of Order dated 23rd March 2012 (Gazette of India) of Ministry of Micro, Small and Medium Enterprises i.e. '<i>Reduction in transaction cost, % to reduce transaction cost of doing business, Micro and Small Enterprises shall be facilitated by providing them tender sets free of cost, exempting Micro and Small Enterprises from payment of Earnest Money..</i>'</p> <p>Bidders should submit the valid registration certificate along with their technical offer for claiming exemptions under this clause.</p>

For & on behalf of BRBNMPL, -

Sd/-

R.Natarajan
Dy. General Manager



**Bharatiya Reserve Bank Note Mudran Private Limited, Corporate Office
Bengaluru**

No. 3 & 4, 1st Stage, 1st Phase, BTM Layout
Bannerghatta Road, Bengaluru - 560029

Date: 05/08/2019

Notice-1

**Global Tender No.02/CO/GT/2019-20 dated July 17, 2019 – MANUFACTURING AND
SUPPLY OF OVERPRINT VARNISH FOR INDIAN BANKNOTE**

Pre-bid conference

As per section III: Special Instructions to Tenderers (SIT) at Sl. No.5

Pre-bid conference is scheduled: at IST 11:00 hrs. on 09th August 2019

Pre-bid conference Venue:

BHARATIYA RESERVE BANK NOTE
MUDRAN (P) LIMITED,
Corporate Office, 3 & 4, 1st Stage, 1st Phase, BTM
Layout, Bannerghatta Road,
Bengaluru – 560 029, Karnataka, India

-Sd-

(R.Natarajan)

Dy. General Manager



Bharatiya Reserve Bank Note Mudran Private Limited, Corporate Office

Bengaluru

No. 3 & 4, 1st Stage, 1st Phase, BTM Layout

Bannerghatta Road, Bengaluru - 560029

Date: 09/08/2019

Clarification to Pre-bid queries - Global Tender No.02/CO/GT/2019-20 dated July 17, 2019 – Manufacturing and supply of overprint varnish for Indian

Banknote

Sr. No.	Terms as per the Tender	Queries received from M/s SICPA SA, Switzerland letter dated 26/07/2019 & 29/07/2019	BRBNMPL's Response
1	<p><u>Foot note No.1 (on clause No.16 of SCC-Warranty)</u></p> <p>The overprint varnish to be supplied in accordance with the tender terms and conditions and the order, complying in all respects throughout. In the event of any goods on receipt or at any time during printing of the currency notes being found not to be in accordance with Section VII: Technical Specifications, the Supplier will replace them free of cost within a period of 60 days from the date of intimating the supplier inclusive of all freight and handling charges and duties and taxes at the ultimate destination in India. In addition, the Purchaser will be entitled to recover from the supplier all losses and / or damages suffered as a result of the defective supply, apart from any other relief it may be entitled to in law or under the Contract. This</p>	<p>Warranty Clause, SCC clause 10, GCC clause 16 and Further explanations on page 31-32. As there are several different clauses on the warranty, please could you confirm that the shelf-life of the Overprint Varnish is 6 months and the warranty of Overprint Varnish after post application on substrate is twelve months?</p>	<p>Yes. Your understanding is correct. And care should be taken to have Shelf-life of minimum 4 months from date of delivery at ultimate destination, considering approximate lead-time of 2 months from date of manufacturing to date of arrival at ultimate destination.</p> <p>However, bidder should ensure that the material is despatched(ex-works) within 7 days of manufacturing and in case of any delay in reaching to ultimate destination due to unforeseen reasons, will be considered on case to case basis.</p>

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	<p>warranty shall survive acceptance of goods and payment, but shall expire (except in respect of complaints notified to the Supplier within 90 days after the expiry of warranty period) till the completion of shelf-life period minimum 6 months from the date of manufacturing and minimum 4 months from date of delivery at ultimate destination and twelve months after post application i.e. after overprinting on the substrates for complying technical specification and test parameters (hereinafter to be referred as Warranty Period). In the event the Supplier fails to replace the defective goods within the Warranty Period, the Purchaser will have the right to terminate the contract forthwith and recover the damages from the Supplier including by invoking the security deposit. Purchaser at its discretion, may opt for invoking of Bank Guarantee and / or seek the reimbursement of amounts involved when the conditions do not permit the replacement of defective materials supplied. Failure of the successful bidder to comply with the technical specifications, in addition and without prejudice to all rights accrued in favour of the PURCHASER under law, entitle the PURCHASER to terminate the Contract, without incurring any liabilities.</p>		
2	<p><u>Section IX, Eligibility Criteria, clause 4, Preference of Make in India.</u> The provisions of the public procurement (preference to make in India) order 2017 dated June 15, 2017 by the department of Industrial Policy and promotion (DIPP), GOI vide circular reference No.P-45021/2/2017 BE-II</p>	<p>Section IX, Eligibility Criteria, clause 4, Preference of Make in India.</p> <p>We noted the request of Make in India will be implemented as far as possible. In the directive No. P45021/2/2017-B.E.-II of GOI dd 15 June 2017 it says that the local content</p>	<p>It is applicable only to the bidders applying under "Make in India" Clause.</p>

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	shall apply to the extent possible.	should be 50%, please clarify how much local content to be included in this tender?	In order to ascertain the past experience & performance, we require copies of Purchase Orders/invoices.
3	<p><u>Section IX, Eligibility Criteria, clause 1, Experience & Past Performance</u></p> <p>Bidder Firm should have manufactured and supplied in any one year during the last five years- at least 18000 KGs of Overprint varnish suitable for banknote.</p> <p>Bidders should submit the copies of purchase/supply orders and tax invoices in support of experience & Past performance.</p> <p>In case of Indian manufacturers 'Bidder should have manufactured and supplied in any one year during last five years at least 6000 kgs of overprint varnish suitable for banknotes'.</p>	<p>Section IX, Eligibility Criteria, clause 1, Experience & Past Performance</p> <p>Our customer contracts are confidential, just as requested by BRBNMPL in the tender/contract, so we cannot share purchase/supply orders and tax invoices, a position we trust Bharatiya Reserve Bank Note Mudran (Pvt) Ltd. understands. Instead we therefore propose to attach to our bid a list with all our customers' names and addresses using Overprint varnish, as well as the Central Bank published information regarding circulation trials using SICPAPROTEC"® conducted by some of our customers. Please confirm that this is acceptable</p>	<p>i) You can attach the customers list.</p> <p>ii) However, in order to ascertain past experience & performance, you can submit documentary evidence like Completion Certificate indicating the quantity and its performance, if you are not able to submit the copies of PO/Invoices due to 'Non-disclosure agreement'. A certificate to this effect obtained from your customer needs to be submitted.</p>
4	<p><u>Section VII: Technical Specifications & Section VIII: Quality Control Requirements, Clause G.2</u></p> <p>2. The container should be pasted with label giving following details:</p> <p>a. Manufacturer's Name</p> <p>b. Colour:</p> <p>c. Gross Weight:</p> <p>d. Net Weight:</p> <p>e. Batch No.:</p> <p>f. Date of Manufacture</p>	<p>Section VII: Technical Specifications & Section VIII: Quality Control Requirements, Clause G.2</p> <p>Please note that we are not able to label the container with "Date of Manufacture". Our ERP system does only allow us to show "Best use Before Date".</p>	Tender condition prevails
5	<u>Section VII: Technical Specifications &</u>	Section VII: Technical Specifications &	Packing should be robust and air/rail/road/sea

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	<p><u>Section VIII: Quality Control Requirements, Clause G.3</u></p> <p>All the containers should be further packed in suitable sound wooden/cardboard packing cases to withstand air/rail/road/sea journey and rough handling during loading/unloading and should be suitable for stacking during storage. Varnish not supplied in standard packing as indicated above is liable for rejection. The packing material should be free from termite, white ants, and similar insects.</p>	<p>Section VIII: Quality Control Requirements, Clause G.3</p> <p>Please note that we are not able to pack drums of 200 kg in wooden cases due to the size and weight. Please find below a picture of our standard packaging for Overprint Varnish. This would be specified as 4x200 kg drums strapped with wooden top and bottom pallet.</p>	<p>worthy and should not get damaged during transit.</p>
6	<p>GCC Clause 11.1 page 23</p> <p>11.1.1. The supplier shall not arrange part-shipments and/ or transshipment without the express / prior written consent of BRBNMPL.</p>	<p>GCC Clause 11.1 page 23</p> <p>Please note that no direct transport is available from Switzerland to India, therefore we request you to please allow for Transshipment.</p>	<p>As mentioned in the tender written consent should be taken from BRBNMPL at the time of actual shipment.</p>
7	<p><u>Section I- Para 6</u></p> <p>If requested, the tender documents will be mailed by registered post / speed post to the domestic tenderers and by international courier (DHL Courier service) to the foreign tenderers, for which extra expenditure (non-refundable) per set will be ₹1000/- for domestic post and ₹5000/- for international courier (DHL Courier service). The tenderer is to add the applicable postage cost in the non-refundable fee mentioned in Para 3 above. Tender document can be downloaded from our website. However, Bidder is required to submit the application fee along with the filled in application</p>	<p>We propose to enclose a demand draft payable to BRBNMPL for Rs. 5,000 along with tender documents as application (tender) fees. Please confirm that it will comply with requirement as per Section I, para 6 "</p>	<p>The clause 'However, Bidder is required to submit the application fee along with the filled in application' may be read as 'However, Bidder is required to submit the Tender fee along with the filled in Tender'</p>
8	<p><u>Section VII -Specification, para G1, page</u></p>	<p>Section VII, para G1, page 45, Varnish</p>	<p>Varnish should be preferably vacuum packed in</p>

	<p>- Point 2 (e) Pre-Production sample.</p> <p>2(e) Pre-production sample : The sample will be sought from the successful bidder for Evaluation of sample by Lab test and Print trials. Pre-production sample should be supplied within 15 days by air-shipment from date of LOI.</p>	<p>- Point 2 (e) Pre-Production sample.</p> <p>Question: We understand that we do not need to give a sample along with the techno-commercial tender. We have to give a 200 kg pre-production sample only if we are the successful bidder. Kindly confirm if our understanding is correct.</p>	
3	<p><u>Referring to the Section VII: Technical Specifications & Section VIII: Quality Control Requirements, Section G).</u></p> <p>1. Varnish should be properly vacuum packed in containers.</p>	<p>Referring to the Section VII: Technical Specifications & Section VIII: Quality Control Requirements, Section G). Question: The desired drum or tin size is not mentioned, kindly provide information if 20 kg tins or 200 kg drums are required</p>	<p>Pack size: Max 200 kg pack. Should be robust and air/rail/road/sea worthy and should not get damaged during transit.</p>
4	<p><u>Referring to Section V: Special Conditions of Contract (SCC) – Point 2. Foreclosure Clause.</u></p> <p>2. Foreclosure Clause</p> <p>If at any time during the continuation of this tender of purchase/import of material against this tender becomes impossible, as the purchase / import from the SELLER is prohibited/restricted including on account of Government of India decisions flowing from concerns of national security or due to drastic change in Government Policy, change in the indent of Reserve Bank of India or change in requirement on account of the material's use as raw material is declared hazardous to Public Health or gives rise to civil or political commotions or on account of strikes and 21 (twenty one) days' notice of such event is given by PURCHASER to the SELLER, the SELLER without any right to enforce the</p>	<p>Referring to Section V: Special Conditions of Contract (SCC) – Point 2. Foreclosure Clause.</p> <p>Question: There are many reasons mentioned in the Foreclosure clause, including change in Government Policy or a change in the indent of the Reserve bank of India as a reason to terminate the contract in 21 days. We request you to change this to 45 days as we would have already procured raw materials for this supply and this can cause immense loss to us.</p>	<p>Tender condition will prevail.</p>

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Agreement, shall agree to the fore-closure of performance of balance portion of this Agreement, in the event, the PURCHASER also gives notice of fore-closure and on such fore-closure notice no claim for damages or loss will be maintainable, lodged or made against the PURCHASER. Also SELLER will not claim any compensation from PURCHASER on account of any direct or indirect losses incurred by the SELLER.

Sr. No.	Terms as per the Tender	Queries received from M/s TSS IMPEX (PVT)LIMITED letter dated 31/07/2019	BRBNMPL's Response
1	<p>Section VII _ Specification</p> <p>Machine : KBA Notasys, Numeroprotecta.</p> <p>Speed : 10000 Sheets per hour</p> <p>Anilox Roller : 160 lines/cm</p> <p>Maximum output of UV lamp: 188 W/cm</p>	<p>It is mentioned in the tender document that KBA Notasys, Numeroprotecta with Anilox Roller: 160 lines/cm with a Maximum output of UV lamp: 188 W/cm will be used for application of the OPV. Will the coating machine support hot air drying at elevated temperatures (surface temperatures between 100 to 140 • C) instead of using a UV lamp for curing. Kindly let us know your inputs</p>	<p>Existing machine does not support hot air drying and the tender specifications will prevail.</p>
2	<p>Section VII _ Specification</p> <p>The UV curable post print varnish shall be suitable for coating on observe and reverse side of bank notes (2 to 2.5GSM) each side</p>	<p>Is there any restriction in using an OPV that is not a UV curable post print varnish? , Does the OPV intended to be used must be UV curable only. Or can any other OPVs of different technologies (like aqua based OPVs and others) which may provide similar performance can be proposed</p>	<p>The tender specification prevails</p>
3	<p>Section VII _ Specification</p> <p>The UV curable post print varnish shall be suitable for coating on observe and reverse</p>	<p>Is there a restriction in the GSM required, that is it possible to increase the GSM of the OPV if required</p>	<p>The tender specification prevails</p>

	side of bank notes (2 to 2.5GSM) each side								
4	<p><u>Section VII Specification</u></p> <p>4.Type of varnish shall be Cationic.</p>	It has been mentioned "Type of varnish shall be Cationic" does this mean anionic or nonionic OPV's which may provide similar performance cannot be qualified for use in this application	The tender specification prevails						
5	<p><u>Section VII Specification</u></p> <p>12.Varnish shall not contain water.</p>	It has been mentioned "Varnish shall not contain water" does this mean water based OPVs that are used internationally to get similar properties cannot be used	The tender specification prevails						
6	<p><u>Section VII Specification</u></p> <p>D. Laboratory Test</p> <table><tr><td>5</td><td>Curing of the varnish</td><td>AST MD 4752</td><td>Acetone test: Fresh varnished samples are treated with Acetone. Uncured UV varnish will dissolve in acetone, whereas polymerized UV varnish will remain unaffected.</td><td>No effect.</td></tr></table>	5	Curing of the varnish	AST MD 4752	Acetone test: Fresh varnished samples are treated with Acetone. Uncured UV varnish will dissolve in acetone, whereas polymerized UV varnish will remain unaffected.	No effect.	In the Lab test for Curing of the varnish - if the OPV is not UV curable and is hot air I infra I thermal dried OPV,will the Acetone test still be valid	Laboratory tests as mentioned in the tender prevails	
5	Curing of the varnish	AST MD 4752	Acetone test: Fresh varnished samples are treated with Acetone. Uncured UV varnish will dissolve in acetone, whereas polymerized UV varnish will remain unaffected.	No effect.					
7	<p><u>Section VII Specification</u></p> <p>D. Laboratory Test</p>	In the Chemicals as per Table 1 in the tender document some of the chemicals mentioned are generally not used in a household environment and maybe considered as	The tender specification prevails						

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		industrial chemicals. Is there any mandate that the OPV must have resistance to all the list of chemicals mentioned in the table	
8	<p><u>Section IX - Experience & Past Performance</u> Bidder Firm should have manufactured and supplied in any one year during the last five years- at least 18000 KGs of Overprint varnish suitable for banknote.</p> <p>Bidders should submit the copies of purchase/supply orders and tax invoices in support of experience & Past performance.</p> <p>In case of Indian manufacturers 'Bidder should have manufactured and supplied in any one year during last five years at least 6000 kgs of overprint varnish suitable for banknotes'.</p>	<p>For Experience & Past Performance of Indian manufacturers can there be a relaxation in at least 6000 kgs of overprint varnish suitable for banknotes to enable Indian manufacturers participate in the bid.</p>	Relaxation is already given under 'Make in India' clause. The tender condition prevails

Sr. No.	Terms as per the Tender	Queries received from M/s Oberthur Fiduciaire, France	BRBNMPL's Response
1	<p><u>Section III – SIT (Special Instruction to Tenderer)</u> <u>Clause No.8 - Pre bid Conference</u> The tenderer requiring any clarification or elucidation on any issue of the tender documents to discuss in pre bid meeting may take up the same with BRBNMPL in writing, by fax or e-mail BRBNMPL latest by 31st July, 2019 and date of pre-bid meeting will be informed to the bidders, who have submitted their queries in writing, by mail and will be made available in our website.</p>	In reference to SI No. 5 page 17, would you please confirm the date and place of the pre-bid conference ?	Pre-bid meeting scheduled at 11.00 hours on 9 th August 2019 at BRBNMPL, Corporate Office, Bengaluru. Informed through email on 01/08/2019
2	<u>Section III – SIT (Special Instruction to</u>	In reference to SI No. 14 page 18, would you	Single copy (one copy) as mentioned in the

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	<p>Tenderer) <u>Clause No.20.4 - Number of Copies of Tenders to be submitted</u> Single Copy</p>	<p>please confirm that it is required to submit one original and one copy of our offer?</p>	<p>tender</p>
<p>3</p>	<p><u>Section III – SIT (Special Instruction to Tenderer)</u> <u>Clause No.52- Tender involving sample</u> Pre-production samples: The successful bidder shall initially supply minimum quantity of 200 kg of overprint varnish to the General Manager, BRBNMPL, Mysuru or/and General Manager, BRBNMPL, Salboni as instructed by the Purchaser for conducting production trials and take up bulk production of ordered quantity after initial sample is passed. If, major variation in the performance of offered product, the bidder shall supply, if asked for by the Purchaser, another sample lot of overprint varnish to The General Manager, BRBNMPL, Mysuru / The General Manager, Salboni after carrying out the required modifications to match with purchaser's requirement. In case of failure on the part of supplier to do so or rejection of samples at the second production trial, the Purchaser will have an option to cancel the contract without prejudice to its rights under the law and contract. The report of the test conducted on the initial quantity so supplied will be furnished to the supplier within two weeks of receipt of samples at</p>	<p>For transport quotations for 200 kg varnish test and 60 000 kg of varnish, would you please confirm the quantity to be delivered in Mysuru and Salboni ?</p>	<p>The tender condition prevails</p>

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4	<p>BRBNMPL, Mysuru / Salboni.</p> <p>In case the varnish is found suitable in the print trials, bidder will be paid for the Pre-Production sample overprint varnish. In case if the varnish is not found suitable, unused varnish will be returned and no payment will be made for the varnish consumed for the trial.</p> <p><u>Section VI: List of Requirements</u></p> <p>4.Delivery Requirement: Time is the essence of the Contract in terms of Schedule of supply and its completion. The sample will be sought from the successful bidder for Evaluation of sample by Lab test and Print trials. Pre-production sample should be supplied within 15 days by air-shipment from date of LOI. Bulk Shipment shall commence within 30 (Thirty) days from the date of approval of pre-production sample. The Tenderer shall supply Overprint Varnish as per the delivery schedule(s) which will be given in the supply order by the purchaser. The supplier shall ensure while arranging for delivery that the overprint varnish shall have minimum 4 months of shelf-life from the date of delivery at ultimate destination. The purchaser reserves the right to accept the preponement of delivery on request of the successful bidder. The purchaser also reserves the right to revise the delivery schedule as per the requirement.</p> <p>4.Delivery Requirement: Time is the essence</p>		As mentioned in tender Bulk Shipment shall
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	<p>of the Contract in terms of Schedule of supply and its completion. The sample will be sought from the successful bidder for Evaluation of sample by Lab test and Print trials. Pre-production sample should be supplied within 15 days by air-shipment from date of LOI. Bulk Shipment shall commence within 30 (Thirty) days from the date of approval of pre-production sample. The Tenderer shall supply Overprint Varnish as per the delivery schedule(s) which will be given in the supply order by the purchaser. The supplier shall ensure while arranging for delivery that the overprint varnish shall have minimum 4 months of shelf-life from the date of delivery at ultimate destination. The purchaser reserves the right to accept the preponement of delivery on request of the successful bidder. The purchaser also reserves the right to revise the delivery schedule as per the requirement.</p>	<p>you please confirm that the delivery required, (30 days) from the date of approval of pre-production sample, is without the delivery deadline of sea transport?</p> <p>In addition, would you please confirm that the client can accept partial shipment of the goods?</p> <p>One barrel will contain 200 kg of varnish, 300 barrels will represent for about 20 containers. If yes, would you please confirm the quantity required per shipment?</p>	<p>commence within 30 (Thirty) days from the date of approval of pre-production sample.</p> <p>The delivery schedule and quantity per press will be shared with successful bidder.</p>
5	<p>Section III – SIT (Special Instruction to Tenderer)</p> <p>Clause No.52- Tender involving sample</p> <p>Pre-production samples: The successful bidder shall initially supply minimum quantity of 200 kg of overprint varnish to the General Manager, BRBNMPL, Mysuru or/and General Manager, BRBNMPL, Salboni as instructed by the Purchaser for conducting production trials and take up bulk production of ordered quantity after initial sample is passed. If, major variation in the performance of offered</p>	<p>With regard to SI No. 23 page 19, would you please let us know the approval deadline of the 200 kg of varnish test ?</p>	<p>BRBNMPL will make its best effort to take earliest trial on the sample. And result of the trial/approval will be conveyed accordingly</p>

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	product, the bidder shall supply, if asked for by the Purchaser, another sample lot of overprint varnish to The General Manager, BRBNMPL, Mysuru / The General Manager, Salboni after carrying out the required modifications to match with purchaser's requirement. In case of failure on the part of supplier to do so or rejection of samples at the second production trial, the Purchaser will have an option to cancel the contract without prejudice to its rights under the law and contract. The report of the test conducted on the initial quantity so supplied will be furnished to the supplier within two weeks of receipt of samples at BRBNMPL, Mysuru / Salboni.		
6	<u>Section XI price Schedule</u> As mentioned in the format	It is required to quotes a DDP BRBNMPL Mysuru/Salboni, would you please communicate us the Customs and GST percentage rate to be used ?	Bidders to ascertain the Customs, GST/IGST and any other statutory charges from the concerned authorities
7	<u>Section VII Specification</u> Anilox Roller : 160 lines/cm	Would you please confirm the volume and engraving profile of the used anilox ?	Anilox roller : 160L/cm; 60°; 22μ; V=7.5cm ³ /m ²
8	<u>Section VII Specification</u>	A quality control certificate of parameters	As mentioned in the tender







	<u>E. Tender Stipulations</u> 3. Each lot supplied should have Quality Control Certificate giving details of parameters tested.		tested is required, page 45, would you please clarify what kind of control is required?	
9	<u>Section VII Specification</u> <u>E. Tender Stipulations</u> 4. Prospective bidders shall comply with the feature specifications and submit a "Specification Compliance Certificate" with their Technical Bid along with the test certificates.		In reference to part E, no. 4 page 45, would you please clarify this requirement ? (Specification compliance certificate with their technical bid along with the test certificates)	As mentioned in the tender
10	<u>Section V GCC</u> Terms and Mode of Payments: For Indigenous/domestic Supplier :- 100% payment will be made after receipt and acceptance of items at respective places on F.O.R. Destination basis i.e. Door delivery to BRBNMPL, Mysuru and Salboni as per the quantities mentioned in the schedule subject to the submission of tax invoices and required documents. Foreign Supplier: 100% Payment will be made on receipt of material and after acceptance through Telegraphic Transfer(TT).		With regard to S. No 14 page 31, would you please let us know if the client would accept the payment deadline of 7 days upon receipt and after acceptance of material ?	Tender conditions prevails.
11	<u>Section IX: Qualification/Eligibility Criteria</u> Experience & Past Performance Bidder Firm should have manufactured and supplied in any one year during the last five years- at least 18000 KGs of Overprint varnish suitable for banknote. Bidders should submit the copies of purchase/supply orders and tax invoices in support of experience & Past performance.		In reference to Sl. No. 1 page 46, for confidentiality reasons we cannot submit purchase orders/supply orders and tax invoices of our clients, would BRBNMPL accept letter of reference instead ?	Ref: BRBNMPL response mentioned at Sr.No.3 of queries by M/s SICPA SA

	In case of Indian manufacturers 'Bidder should have manufactured and supplied in any one year during last five years at least 6000 kgs of overprint varnish suitable for banknotes'.		
12	<p><u>Section VII – Specification</u></p> <p>D. Laboratory test for soiling index, physical and chemical resistance properties of overprint varnish on the banknotes after drying.</p> <p>As mentioned in the Tender</p>	<p>In reference to clause D. Laboratory test for soiling index, physical and chemical resistance properties pages 41 to 43, we would suggest to add the Kit test to the list of laboratory measurements.</p> <p>In fact, this test helps the National Central Banks to estimate the barrier properties of the varnished banknotes against the three most aggressive compounds found in circulation, which are: Alcohol, Solvents and Oil. A target value of 5, front and reverse sides, could be specified as a minimum to pass the test. This laboratory test is registered through the ISO16-532-2 (version 2007) and TAPPI T559CM-12.</p> <p>Therefore, we are wondering if BRBNM would be agreeable to specify this additional laboratory test to its specifications?</p>	Tender condition prevails
13	<p><u>Section III- Special Instructions to Tenderers (SIT)</u></p> <p><u>Clause No.18.3-</u> EMD currency - No Change</p> <p>Forty five (45) days beyond the validity of the tender i.e. 120 days + 45 days</p>	<p>Would you please let us know if we can issue the earnest money in euros? If yes, would you please communicate us the euro amount of the earnest money to be issued ?</p>	EMD should be submitted in INR only as mentioned in our tender.












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Sr. No.	Terms as per the Tender	Queries received from M/s Gleitsmann Security Inks	BRBNMPL's Response
1	<u>Section VII Specification</u> 4.Type of varnish shall be Cationic.	Request to keep the specification open for all types of UV curable varnish for anti-soiling of printed banknotes and not restrict it only to cationic.	Tender condition prevails

Additional clarification by BRBNMPL : i) Any additional equipment or rollers etc.required for application of varnish should be included in your total price only. No additional cost will be paid for this.

1. M/s SICPA SA (Johnathan Lucas)		S.Thalikerappa, GM, BRBNMPL
2. M/s PPG Industries (Bernardus Christiaan Goeman-Bolgesius)		R.Natarajan,DGM, BRBNMPL
3. M/s TSS Impex Pvt Ltd (A. Srinivasa Rao)		Dr.D.K.Rath, Chief Manager, SPMCIL, New Delhi
4. M/s Oberthur Fiduciaire (Viswanathan N)		K.N.Mahapatra, Chief Manager, CNP,Nashik
5. M/s Gleitsmann Security Inks (Anish Harshad Bheda)		
6. M/s Seller Inks Solutions (Pravin Barve)		
7. M/s Schmid Rhyner AG (Ravi Krishnan)	