

BHARATIYA RESERVE BANK NOTE MUDRAN (P) LIMITED

(Wholly owned subsidiary of Reserve Bank of India)

RBNM P.O. Salboni, Dist. Midnapore (W), West Bengal, Pin Code 721132

EXPRESSION OF INTEREST FOR SUPPLY OF ROUGH TOP BLANKETS

EOI No. 002/SAL/PUR/2022-23 dated 30/11/2022

EOI - NATIONAL COMPETITIVE BIDDING (NCB)

EOI No. 002/SAL/PUR/2022-23

Not Transferable

Website: www.brbnmpl.co.in

Email: salbonipress@brbnmpl.co.in

By Speed post / Courier service/ Downloaded from website

SAL/FF/PUR/F/01/08

BNM No.: /S) 07.07.01/EOI-002/2022-23	Last Date & Time for submission of EOI:	30/12/2022 upto 11.30 AM
Dated: 30/11/2022	EOI Opening Date & Time:	30/12/2022 at 11.45 AM

Security Classification: Consumables (Non - Security)

INVITATION FOR NATIONAL EXPRESSION OF INTEREST (EOI) FOR SUPPLY OF ROUGH TOP BLANKETS

This EOI document contains 27 pages

The document is given to:

M/s. _____
Address _____

Details of Contact person in BRBNMPL regarding this tender:

Name: Shri P.K.Biswal, Designation: Deputy General Manager - MMD

Address:

**The Senior General Manager,
Bharatiya Reserve Bank Note Mudran (P) Limited
Salboni, Dist- Midnapore (West)
Pin- 721 132, West Bengal
Phone No. 03227-280176 & 280317
Email: salbonipress@brbnmpl.co.in**

BHARATIYA RESERVE BANK NOTE MUDRAN (P) LIMITED*(Wholly owned subsidiary of Reserve Bank of India)*

RBNM P.O. Salboni, Dist. Midnapore (W), West Bengal, Pin Code 721132

EXPRESSION OF INTEREST FOR SUPPLY OF ROUGH TOP BLANKETS

EOI No. 002/SAL/PUR/2022-23 dated 30/11/2022

Section I: Notice Inviting EOI**Bharatiya Reserve Bank Note Mudran (P) Limited****Salboni, Dist- Midnapore (West)****Pin- 721 132, West Bengal****Phone No. 03227-280176 & 280317; Fax: 03227-280744; 03227-280222****Website: www.brbnmpl.co.in Email: salbonipress@brbnmpl.co.in****EOI No. 002/SAL/PUR/2022-23****DATE: 30/11/2022**

1. Sealed offers are invited from eligible and qualified **Indian Bidders only** for Expression of Interest for development & supply of Rough Top Blankets to all the Bank note printing Presses (**BRBNMPL, Salboni, BRBNMPL, Mysore, BNP, Dewas & CNP, Nashik**). Only Indian manufacturers or authorized representatives/dealers, distributors and stockiest of Indian manufacturers capable of manufacturing "Rough Top Blankets" used for banknote printing are eligible. This is only an Expression of Interest for developing and short-listing vendor base for supply of materials in future and the limited tender for procurement of materials listed in the table below (at Sl.No. 6) will be issued to parties qualified in this EOI. Manufacturer can participate directly or can authorize only one representative/Distributor/Dealer/Stockiest for participating in this EOI.

2.

Type of Tender (Two Bid / PQB / EOI / RC / Development / Indigenization / Disposal of Scrap / Security item etc.)	Expression of Interest (EOI)
Date of Sale of EOI documents	From 30/11/2022 to 29/12/2022 during office hours
Price of the EOI Document	Nil
Place of issue of EOI documents	Purchase Section, Bharatiya Reserve Bank Note Mudran (P) Limited, Note Mudran Nagar, Salboni 721132 (OR) Can be downloaded from our website www.brbnmpl.co.in .
Closing date and time for receipt of EOI	30/12/2022 at 11.30 hours
Place of receipt of EOI	Administrative Building, Bharatiya Reserve Bank Note Mudran (P) Limited, Note Mudran Nagar, Salboni 721132.
Time and date of opening of EOI	30/12/2022 at 11.45 hours
Price of the EOI Document	"NIL" if downloaded from our website. Rs. 500/- per set, if purchased in physical form.
Place of opening of EOI	Administrative Building, Bharatiya Reserve Bank Note Mudran (P) Limited, Note Mudran Nagar, Salboni 721132.
Nominated Persons / Designation to Receive Bulky Tender/EOI (Clause 21.1 of GIT)	Dy. General Manager (MMD)/Asst. General Manager (MMD) Bharatiya Reserve Bank Note Mudran (P) Limited, Note Mudran Nagar, Salboni 721132.

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3. **Information Provided:** The Expression of Interest (EOI) document contains statements derived from information that is believed to be true and reliable at the date obtained but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with BRBNMPL in relation to the provision of services. Neither BRBNMPL express or implied as to the accuracy, updating or completeness of any writings, information or statement given or made in this EOI document.
4. **Costs Borne by Vendors/Bidders:** All costs and expenses incurred in any way associated with the development, supply of pre-production sample, preparation and submission of responses, including but not limited to attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by BRBNMPL, will be borne entirely and exclusively by the Vendors/Bidders.
5. **Vendors/Bidders Obligation to Inform Itself:** The Vendors/Bidders must conduct its own investigation and analysis regarding any information contained in the EOI document and the meaning and impact of that information.
6. The Expression of Interest is open for participation from Indian Bidders only. Details of indicative annual requirement are as indicated below:

Sl No	Brief Description of Goods / Services	Present annual requirement (approx.) (with Delivery location & Unit)
1	ROUGH TOP BLANKET SIZE: 860 X 1050 X 0.5 mm	BRBNMPL, SALBONI- 3500 No's
2	ROUGH TOP BLANKET SIZE: 870 X 1060 X 0.5 mm	BRBNMPL, MYSORE- 2000 No's
3	ROUGH TOP BLANKET SIZE: 870 X 1060 X 0.5 mm	BNP, DEWAS - 1200 No's
4	ROUGH TOP BLANKET SIZE: 850 X 1050 X 0.5 mm	CNP, NASHIK - 1900 No's

* Bidder must be in a position to offer the product for all the presses.

7. Interested tenderers may obtain further information about this requirement from the above office selling the documents. They may also visit our website mentioned above for further details.
8. If requested, the EOI documents will be mailed by registered post/Speed Post to the domestic participants for which charges per set of EOI document shall be Rs.500 within India. The participant is required to submit a separate Demand Draft drawn on a scheduled commercial bank in India, in favour of Bharatiya Reserve Bank Note Mudran (P) Limited Payable at Salboni, for postage charges along with his request for EOI documents. Any request received after the due date will not be entertained. Any delay in receipt of EOI documents will not entitle any parties for extension of submission dates and BRBNMPL will not be responsible for any such delays.
9. Interested Parties may also Download the EOI documents from the web site www.brbnmpl.co.in and submit its EOI by utilizing the Downloaded document.

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10. Interested Parties shall ensure that their EOI documents, duly sealed and signed, complete in all respects as per instructions contained in the EOI documents along with necessary documents should be enclosed in an envelope which should be superscribed as "**Expression of Interest for supply of ROUGH TOP BLANKETS**" and the same can send by post or can be dropped in the tender box, located at the address given below on or before the closing date and time indicated above, failing which the EOI will be treated as late and rejected
11. In the event of any of the above-mentioned dates being declared as a holiday/ closed day for the purchase organization, the EOI documents will be sold / received / opened on the next working day at the appointed time.
12. BRBNMPL is not responsible for any postal delay and the EOI proposals shall not be accepted after due date and time. Further, interested parties must satisfy themselves about all the details required to be filled in the EOI before submission of details. All the pages of EOI documents, basic information and other supporting documents shall be duly stamped and signed & submitted.
13. BRBNMPL reserves the right to accept/reject/cancel any or all EOI documents without assigning any reason thereof. BRBNMPL also reserves the right to accept the EOI in whole or part. Incomplete documents not submitted in accordance with the directions issued shall be liable for rejection
14. Parties who have been black listed /debarred by BRBNMPL or any PSU or any Government Departments are not eligible for submission of this EOI and an undertaking should be submitted along with the EOI, to this effect.
15. Participants are required to stamp and provide their authorized signature on every page of the EOI documents and all the supporting documents submitted.
16. The EOI documents are not transferable.
17. No counter condition shall be accepted
18. The changes/Amendment to this document will be updated in our website (www.brbnmpl.co.in) only.

Yours faithfully,
For & on behalf of BRBNMPL

Deputy General Manager (MMD)
BHARATIYA RESERVE BANK NOTE MUDRAN (P) LTD.,
(Wholly owned Subsidiary of Reserve Bank of India)
RBNML (PO), Salboni - 721 132
Phone: 03227 - 280317/280176

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SECTION – II : INTRODUCTION

Bharatiya Reserved Bank Note Mudran Private Limited (BRBNMPL) is a wholly owned subsidiary of Reserved Bank India having two printing presses one at Salboni, West Bengal & the other at Mysore Karnataka and the Corporate Office at Bangalore, Karnataka, for banknote production. Other two banknote printing presses are operated by Security Printing & Minting Corporation India Ltd one at Dewas, MP and the other at Nashik, Maharashtra.

- i) This EOI is issued on behalf of Bharatiya Reserved Bank Note Mudran Private Limited (BRBNMPL), Salboni for supply of Rough Top Blankets to all four bank Note Printing Presses.
- ii) This Expression of Interest (EOI) is intended for finalisation specifications as per our requirements as mentioned in “**Section : III**”, identification of prospective vendor, evaluation of supplied Pre-production samples and budgetary estimation. Based on outcome of this EOI separate limited tender with appropriate specifications and qualification criteria will be issued to the parties qualified in this EOI for “Supply of Rough Top Blankets”.
- iii) Before submitting Expression of Interest, parties may obtain required clarifications/queries if any, from our Office at Note Mudran Nagar, Salboni – 721 132, West Bengal. For security reasons, the firm will be required to provide details of their representative/s who will be contacting/visiting BRBNMPL, Salboni. If found necessary, interested parties may visit with prior notice and permission to our Salboni press on any working day at their cost to understand the actual requirement.
- iv) The firms participating in the EOI, after their submission of offers, if required, will be called by BRBNMPL, Salboni for a detailed presentation and discussions regarding their offer of service/goods and the cost for such visits shall be borne by them.

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SECTION – III: REQUIREMENTS**Nomenclature of Product: ROUGH TOP BLANKETS****Specification of the Product:**

Parameter	Specification
Construction	Bi-layer construction with base cloth of high caliber 100% cotton yarn and high-quality synthetic rubber surface. 100% pre stretched cotton fabric should be utilized to manufacture blanket to increase tensile strength, constant elongation and increased life of blanket.
Usage	Should be suitable for Intaglio printing presses running at high speed of 10000 sph and should be resistant to various types of inks, solvents and chemicals. Must be suitable to use on Intaglio Printing Machine for Indian Bank note printing.
Surface Colour	Black
Sizes	<ul style="list-style-type: none">• 860 x 1050 x 0.50 mm (for BRBNMPL, Salboni)• 870 x 1060 x 0.50 mm (for BRBNMPL, Mysore)• 870 x 1060 x 0.50 mm (for BNP Dewas)• 850 x 1050 x 0.50 mm (for CNP Nashik)
Surface Structure	Rough Front
Thickness	0.50 mm(± 0.05 mm)
Nominal Thickness of Fabric	Approx. 0.35 mm
Nominal Thickness of Rubber	Approx. 0.15 mm
Specific Weight	0.50 ± 0.04 kg/m ²
Tensile Strength, MD	≥ 2.1 kN/50mm
Tensile Strength, CMD	≥ 1.0 kN/50mm
Hardness	90 ⁰ ± 2 ⁰ Shore A
Pressure Resistance	>80 t/cm ²
Temperature Resistance	>80 ⁰ c
Shelf life	2 years from the date of delivery

- Initial Pre-production sample of 12 no's of each variety of Rough Top Blankets to be supplied (Free of cost) along with EOI as "Pre-production samples/Pilot samples" for trial and acceptance by the respective presses.
- BRBNMPL/BNP/CNP reserves the right to test the same in-house or from any Laboratory deemed suitable by the purchaser to confirm the above parameters.

- *_* -

Section IV: Qualification/ Eligibility Criteria

The following are the Qualifying Criteria which must be fulfilled by the intending vendor:

1. Offers are invited from eligible and qualified Indian manufacturers or authorized representatives/dealers, distributors and stockiest of Indian manufacturers capable of manufacturing Rough Top Blankets used for banknote printing.
2. If representatives, dealers, distributors or stockiest are taking part in the EOI, the credentials of their principal manufacturer will be ascertained to meet the eligibility criteria.
3. Vendor's net worth of the firm should not be negative and also should not have eroded by more than 30% year-on-year in the last three years, ending on 31st March 2021.
4. The Bidder firm must have an annual capacity to manufacture or supply at least 30% of requirement of the item to which they are intending to participate. Please provide a statement confirming the above on your letter head.
5. The initial Pre-production lot of 12 no's of each variety of Rough Top Blankets to be supplied (Free of cost) along with EOI as "Pre-production samples/Pilot samples" for trial and acceptance by the respective presses.
6. Principal manufacturers/OEMs, manufacturers under license or their authorized dealers / distributors / representatives who are exclusively appointed by the principal manufacturers / OEMs to represent them in the country shall be eligible to apply or to take part in the bid. One Principal manufacturer / OEM can authorize only one dealer / distributor / representative for a particular tender. Similarly, one authorized Dealer/Distributor/Representative can represent only one Principal manufacturer / OEM in a particular tender. There can be only one bid from either:-
 - i. The Principal manufacturer/OEM directly; or
 - ii. Any of its branch/division/subsidiary; or
 - iii. Authorized Dealer/Distributor/Representative on behalf of the Principal manufacturer /OEM
7. The firms found capable may be informed of being accepted for participation in the tender for procurement of Rough Top Blankets.

OTHER REQUIREMENTS FOR THE VENDORS

- a) The Vendor should provide names of the organizations to which they have supplied respective material in the past indicating the quantities supplied annually during the last five years as on 31/03/2022. (Previous Purchase Order copies to be enclosed)
- b) The Vendor shall clearly indicate in the EOI if any patent or other proprietary rights are involved for the material and if so whether the Vendor has unlimited legal rights to deal with them/use them. The Vendor shall completely indemnify and hold harmless the Purchaser from and against any claims of infringement of any patent from any source. The abuse of patent rights resulting in cartel formation could lead to permanent disqualification of the Vendor. The Purchaser reserves the right to take such action as deemed fit over the same, without assigning any reason thereof.
- c) BRBNMPL will be entitled to seek additional documents / information from any Vendor at any point in time.
- d) All experience, past performance, capacity/capability related data and other necessary declarations should be certified by the authorized signatory of the Vendor.
- e) Please enclose the details of last three years financial statements (P/L accounts, Balance sheets) ending 31st Mar 2021 duly certified by Chartered Accountant (CA) with UDIN.
- f) The Vendor should provide testimony in support of the above mentioned requirements wherever applicable failing which the application will be rejected summarily without further correspondence.

._*._*._

Annexure-A

The following documents and information shall be submitted together with the Expression of Interest:

- 1) Brief description of the company/organization, including its structure and the number of employees.

Name of the firm and complete address including branches; if any:
Status of the firm: Proprietor / Partnership / Regd. Company / Co-op. Society
- 2) Reference list of major clients and projects of similar nature executed in the last 5 years as on 31/03/2022 with relevant details like Supply order/LOI/satisfactory performance certificate.
- 3) The Vendor should give a declaration that they have not been blacklisted / debarred from dealing by Government of India/BRBNMPL in the past 5 years.
- 4) The Vendor is required to submit the undertaking that “the information given in the documents are correct and the Vendor is aware that any information provided is found to be false at a later stage, BRBNMPL reserves the right to reject / disqualify the Vendor at any stage of the tendering process without assigning any reason.”
- 5) The Vendor should indicate that authorized signatory is competent and legally authorized to submit the tender and / or to enter into legally binding contract. The bid shall be legally binding on the Vendor and are required to submit the authorization letter to that effect.
- 6) Undertaking that the Vendor is accepting all the terms and conditions of EOI and abides by it without any counter conditions.
- 7) Undertaking that the information given in the documents is correct and the Vendor is aware that any information provided is found to be false at a later stage BRBNMPL reserves the right to reject / disqualify the Vendor at any stage of the tendering process without assigning any reason.
- 8) A duly signed and stamped confidentiality statement as given below is to be furnished-“The information contained in the EOI/Tender document will not, in whole or in part be reproduced, transferred to other documents / electronic media or disclosed to others without written consent of BRBNMPL”.
- 9) Please enclose the details of last three years financial statements (P/L accounts, Balance sheets) ending 31st Mar 2021 duly certified by Chartered Accountant (CA) with UDIN.
- 10) The Vendor shall clearly indicate in the EOI if any patent or other proprietary rights are involved for the material and if so whether the Vendor has unlimited legal rights to deal with them/use them. The Vendor shall completely indemnify and hold harmless the Purchaser from and against any claims of infringement of any patent from any source. The abuse of patent rights resulting in cartel formation could lead to permanent disqualification of the Vendor. The Purchaser reserves the right to take such action as deemed fit over the same, without assigning any reason thereof.

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Annexure-B**INFORMATION ABOUT THE COMPANY (TO BE FILLED IN BY THE FIRMS)**

Sl. No.	Description	Details to be filled in
1.	Name and address of the firm Telephone No. E-mail:	
2.	Name & designation of the person who has been authorised to sign the EOI documents on behalf of the bidder firm: Contact Telephone number: Mobile No. E-mail:	
3.	Nature of the Firm: (Proprietorship/Partnership/Ltd. Company/Co-op. Society)	
4.	Your GSTIN (Copy of registration to be enclosed):	
5.	Your Permanent Income Tax A/c No. as allotted by the Income Tax Authority of Government of India: (Copy to be enclosed.)	
6.	Please state whether business dealings with you currently stand suspended/ banned by any Ministry / Dept. of Government of India or by any State Govt.. or by PSU.	Yes/No
7.	Any other information, which found necessary for this EOI	

Financial standings

Sr. No.	Financial Year	Annual Turnover (Rs.)	Net worth (+/-) (Rs.)	Remarks
a.	2018-19			
b.	2019-20			
c.	2020-21			

Signature of the Authorized Signatory with date & Stamp

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Experience and Past Performance details w.r.t. Purchase Orders Completion Certificate issued by customer (During last five years ending 31/03/2022)

Sl. No	Description of Work	Location of Work	Client Address and contact details including email	P.O. No. and dated	Quantity of Contract awarded	Period of Contract (From – To date)	Date of Completion	Quantity of Contract Completed	Remarks
a.									
b.									
c.									

Signature of the Authorized Signatory with date & Stamp

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Annexure-C

To Whomsoever It May Concern

This is to confirm that we M/s. _____ have not been blacklisted / debarred by BRBNMPL/Government of India/PSU in the past 5 years.

This is to inform that we, M/s. _____, had been blacklisted / debarred by _____ from _____ (date) to _____ (date) in the past 5 years. We further confirm that we do not stand blacklisted/debarred as on the date of tender opening.

[Please strikeout whichever statement is not applicable]

Dated this _____ day of _____

.....
(Authorized Signatory of the bidder firm with date)

Name of Authorized Signatory:

Designation:

Confidentiality Statement

“The information, which is contained in this document will not, in whole or in part be reproduced, transferred to other documents/electronic media or disclosed to others without written consent of BRBNMPL”. We shall also undertake to maintenance secrecy, exclusivity and confidentiality of the high security currency printing environment of BRBNMPL.

Dated this _____ day of _____

.....
(Authorized Signatory of the bidder firm with date)

Name of Authorized Signatory:

Designation:

(Seal)

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Annexure-D**Compliance Statement for Expression of Interest for Supply of ROUGH TOP BLANKETS**

EOI no. 002/SAL/PUR/2022-23 dated 30/11/2022

We will supply the material strictly as per specifications and compliance statement given below.

Sl No	Features	Requirements of BRBNMPL, Terms & Conditions	Whether agreed by the firm (yes/no)	Remarks
1	General specifications	Items should be supplied exactly as per the given specifications mentioned in the EOI and have enclosed catalogue / brochure/compliance to technical specification of the offered item.	Yes Agreed	
2	Quantity	We understand that the requirement of quantity mentioned in the EOI is only indicative and BRBNMPL reserves the right to increase or decrease the quantity depending upon their actual requirement.	Yes Agreed	
3	Pre-production sample	The initial Pre-production sample of 12 no's of each variety of Rough Top Blankets to be supplied (Free of cost) along with EOI as "Pre-production samples/Pilot samples" for trial and acceptance by the respective presses.	Yes Agreed	
4	Manufacturing Facility Inspection	At BRBNMPL's discretion, a team of BRBNMPL officers may conduct inspection of the manufacturing facility of the designated premises of all successful bidder or issue inspection waiver certificate at its discretion. The bidder shall confirm its readiness for such inspection and BRBNMPL if desires to inspect. BRBNMPL shall bear cost of travel for boarding and lodging costs incurred in connection with the Manufacturing Facility inspection. Bidder shall make necessary arrangements for the local transport during the visit of the team to bidder premises. During inspection, all the technical documents are to be produced for clearance and acceptance by the BRBNMPL's inspection team to ensure that firms identified are capable to develop the product requirements.	Yes Agreed	
5	EOI terms & conditions	We have gone through entire EOI and confirm that we don't have counter conditions. We also understand that offer with counter conditions is liable for rejection.	Yes Agreed	
6	No. of pages	Total number of pages in EOI		

We name of the company / firm)
confirm that the product offered is as per the specification of BRBNMPL requirement and enclose herewith the catalogue/brochure of the item offered and also we confirm to accept scope of work mentioned above.

Authorized signatory with date & stamp

Annexure- E

Salient features of 'Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012'

CONDITIONS FOR MICRO AND SMALL ENTERPRISES (MSEs)

1. MSEs must be registered with any of the following in order to avail the benefits / preference available under MSEs Order, 2012: -
 - a) District Industries Centres (DIC)
 - b) Khadi and Village Industries Commission (KVIC)
 - c) Khadi and Village Industries Board
 - d) Coir Board
 - e) National Small Industries Corporation (NSIC)
 - f) Directorate of Handicraft and Handloom
 - g) Any other body specified by Ministry of MSME (MoMSME)
 - h) Udyog Aadhaar Acknowledgment / Udyog Aadhaar Memorandum issued by MoMSME
2. MSEs participating in the tender must submit valid & authorised copy of certificate of registration with any one of the above agencies. In case of bidders submitting DIC registration certificate, they shall attach original **notarised copy of the DIC certificate**.
3. The registration certificate issued from any one of the above agencies must be valid as on Bid closing date of the tender. Bidder shall ensure validity of registration certificate in case bid closing date is extended.
4. The MSEs who have applied for registration or renewal of registration with any of the above agencies/bodies, but have not obtained the valid certificate as on closing date of the tender, are not eligible for exemption/preference. Where validity of such certificates such as NSIC certificate has lapsed, it shall be the responsibility of the bidder to seek renewal from the concerned Govt. agency before such expiry. *However, documentary evidence seeking extension before the lapse of validity of such certificate and an authorization letter from the Govt. agency having received application for renewal submitted before the bid closing date shall be accepted.*
5. **Manufacturer for tendered items / Service provider of tendered services:** The MSE bidder must be Manufacturer of tendered items for procurement / Service provider who is capable of rendering the tendered services by themselves to avail the benefits under MSEs Order, 2012. Traders/dealers/resellers/distributors/authorized agents will not be considered for availing benefits under MSEs Order, 2012 as per guidelines issued by MoMSME.
6. The MSEs registered with above mentioned agencies / bodies are exempted from payment of Earnest Money Deposit (EMD) & Tender fees.
7. **Relaxation of Norms for Micro & Small Enterprises (MSEs):** Pre-qualification criteria with respect to Prior Turnover and Prior experience may be relaxed for Micro & Small Enterprises as per GOI guidelines subject to meeting of quality and technical specifications.
8. However, there may be circumstances like procurement of items/services related to public safety, health, critical security operations and equipment, etc., wherein BRBNMPL reserves the right to not consider relaxation of Prior Turnover and Prior Experience for Micro and Small Enterprises.
9. Items which are reserved for exclusive purchase from MSEs shall be procured from Micro and Small Enterprises as per Public Procurement Policy.

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10. Subject to meeting terms and conditions stated in the tender document, *at least 25%* of the total quantity of the tender is earmarked for MSEs registered with above mentioned agencies / bodies.
11. In case MSE bidder is L1, entire value of the tender is to be ordered on the L1 MSE bidder.
12. In tender, participating MSEs quoting price within price band of L1 + 15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply *at least 25%* of the total tendered value (where the tender quantity can be split).
13. In case of more than one such MSEs are in the price band of L1 + 15% and matches the L1 price, the supply may be shared proportionately if the job can be split.
14. In case the tendered quantity cannot be split, MSE shall be allowed to supply total tendered quantity provided their quoted price is within a price band of L1 + 15% and they match the L1 price.
15. If the quantity cannot be split and there are more than one eligible MSE bidders (price band within L1+15%) then the opportunity to match the L1 rate of the tender shall be given first to MSE (who have quoted lowest rate among the MSEs within the price band of L1+15%) and the total quantity shall be awarded to him after matching the L1 price of the tender.
16. If the MSE who have quoted lowest rate among the MSEs in the price band of L1 + 15% do not agree to match the rate of L1 of the tender, then the next ranked MSE bidder who has quoted within the price band of L1 + 15% in order shall be given chance to match the rate of L1 for award of the quantity/order.
17. For more clarity in this regard, following table is furnished: -

Type of Tender	Price quoted by MSE	Finalization of tender
Can be Split	L1	Full order on MSE
	Not L1 but within L1+15%	At least 25% order on MSE subject to matching L1 price
Cannot be split	L1	Full Order on MSE
	Not L1 but within L1+15%	Full Order on MSE subject to matching L1 price

18. The purchase preference to MSEs is not applicable for works contracts where supply of goods not produced by MSEs is also involved.
19. **Special provision for MSEs owned by SC & ST entrepreneurs:** Out of the 25% target of annual procurement from MSEs, 4% shall be earmarked for procurement from MSEs owned by SC & ST entrepreneurs. In the event of failure of such MSEs to participate in the tender process or meet the tender requirements and L1 price, 4% sub-target so earmarked shall be met from other MSEs.
20. To qualify for entitlement as SC/ST owned MSE, the SC/ST certificate issued by District Authority in addition to certificate of registration with any one of the agencies mentioned in paragraph 1 above. Alternatively, the bidder shall be responsible to furnish necessary documentary evidence for enabling BRBNMPL to ascertain that the MSE is owned by SC/ST entrepreneurs. MSE owned by SC/ST is defined as:
 - In case of Proprietary MSE, proprietor(s) shall be SC/ST
 - In case of Partnership MSE, the SC/ST partners shall be holding at least 51% shares in the enterprise
 - In case of Private Limited Companies, at least 51% share shall be held by SC/ST promoters
21. **Special provision for MSEs owned by women entrepreneurs:** Out of the 25% target of annual procurement from MSEs, 3% shall be earmarked for procurement from MSEs owned by women

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entrepreneurs *in addition* to 4% earmarked for MSEs owned by SC/ ST entrepreneurs. MSE owned by Women is defined as:

- In case of Proprietary MSE, proprietor(s) shall be Women
- In case of Partnership MSE, the Women partners shall be holding at least 51% shares in the enterprise
- In case of Private Limited Companies, at least 51% share shall be held by Women promoters

22. Micro & Small Scale Enterprises have to submit a declaration and undertaking along with their offer as per *Declaration & Undertaking by Micro & Small Scale Enterprises / Start-up Companies / Entities seeking purchase preference under Make In India Policy / Women entrepreneurs / Registration with TReDS/GeM* on the **Company/ Firm's letter head as per the format specified in Annexure -5.**

Annexure-F

CONDITIONS FOR START-UP COMPANIES

1. Subject to meeting of Quality and Technical specifications, BRBNMPL may consider allowing the participation of “Start-up” companies with capability to execute the supply/ services, as per technical specifications / perform the job as per scope of work specified in the tender and subject to meeting extant & relevant guidelines of Government of India. This should be confirmed and substantiated in the technical bid.
2. The bidder who intends to participate as “Start-up” company should enclose the Certificate of Recognition issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry, Govt. of India during submission of Technical bid.
3. Start-ups registered with DPIIT are exempted from payment of Earnest Money Deposit (EMD) & Tender fees.
4. Prequalification Criteria with respect to Prior Turnover and Prior Experience may be relaxed for Start-ups as per the GOI guidelines.
5. However, there may be circumstances like procurement of items/services related to public safety, health, critical security operations and equipment, etc. wherein BRBNMPL reserves the right to not consider relaxation of Prior Turnover and Prior Experience for Start-up Companies as per Gol guidelines.
6. Start-up Companies who are also registered as MSEs and wish to avail the benefits as applicable to MSE, shall submit relevant documents covered under Conditions for Micro and Small Enterprises elsewhere in this tender.
7. Start-up Companies have to submit a declaration and undertaking along with their offer as per *Declaration & Undertaking by Micro & Small Scale Enterprises / Start-up Companies / Entities seeking purchase preference under Make In India Policy / Women entrepreneurs / Registration with TReDS/GeM* on the **Company/ Firm’s letter head as per the format specified in Annexure -5.**

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Annexure-G**Salient features of revised 'Public Procurement (Preference to Make in India) Order, 2017'**

1. As per the revised Order, suppliers have been classified as 'Class-I Local Supplier', 'Class-II Local Supplier' and 'Non-Local Supplier' as defined below *(para 2 of order)*: -

- 'Class-I Local Supplier' - supplier or service provider whose Goods, Services or Works has local content equal to or more than 50% - *shall get purchase preference* provided quoted price falling within margin of price preference i.e. within L1 + 20%
- 'Class-II Local Supplier' - supplier or service provider whose Goods, Services or Works has local content more than 20% but less than 50% - *shall not get any purchase preference*
- 'Non-Local Supplier' - supplier or service provider whose Goods, Services or Works has local content less than or equal to 20% - *shall not get any purchase preference*

2. Other important definitions *(para 2 of order)*: -

- 'Local content'- means the amount of value added in India i.e. total value of the item (excluding local taxes) minus the value of import content in the item (including customs duty) as a proportion of the total value of the item, in percent
- 'Margin of purchase preference' – means the maximum extent to which the price quoted by a 'Class-I Local Supplier' can be above L1 price for the purpose of purchase preference. The margin of purchase preference shall be 20%

3. Different procurement scenarios in procurement of Goods, Services or Works *(para 3)*: -

S/N	Scenario	Tender Type	Tender value	Eligible bidder	Relaxation
1	There is sufficient local capacity and competition	OTE/NCB	Any value	'Class-I Local Supplier'	Relaxation (as per para 10 (a) and (b) of order)
2	There isn't sufficient local capacity and competition	OTE/NCB	< ₹200 Crore	'Class-I Local Supplier' 'Class-II Local Supplier'	Relaxation (as per para 10 (a) and (b) of order)
		GTE/ICB	Any value*	'Class-I Local Supplier' 'Class-II Local Supplier' 'Non-Local Supplier'	Relaxation (as per para 10 (a) and (b) of order) to Class-I and Class-II Local Suppliers

* For tender value < ₹200 Crore, GTE/ICB shall not be issued except with the approval of Competent Authority as per amended Rule 161 (iv) of GFR 2017

4. Procedure for purchase preference to 'Class-I Local Supplier' applicable for procurement scenario 2 in para 3 above is explained below in brief (*para 3A (b) and (c) of order*): -

i. Procurement of Goods and Works which are *divisible* in nature (e.g. consumables): -

- If L1 is 'Class-I Local Supplier' – 100% awarded to L1
- If L1 is *not* 'Class-I Local Supplier' – 50% awarded to L1
 - Remaining 50% awarded to lowest bidder among 'Class-I Local Supplier' falling within L1+20% subject to matching L1 price
 - If unable to match L1 price or accepts less than offered quantity, next lowest 'Class-I Local Supplier' bidder within L1+20% is invited to match L1 price for remaining quantity and so on and contract will be awarded accordingly
 - If some quantity is left uncovered on 'Class-I Local Supplier', then such balance quantity can be ordered on the original L1 bidder

ii. Procurement of Goods and Works which are *not divisible* in nature (e.g. Varnish Plant) and procurement of Services where bid is evaluated on price alone: -

- If L1 is 'Class-I Local Supplier' – 100% awarded to L1
- If L1 is *not* 'Class-I Local Supplier'
 - Lowest bidder among 'Class-I Local Supplier' falling within L1+20% is invited to match L1 price – contract awarded subject to matching L1 price
 - If unable to match L1 price, next lowest 'Class-I Local Supplier' bidder within L1+20% is invited to match L1 price and so on and contract will be awarded accordingly
 - If none of the 'Class-I Local Supplier' bidder within L1+20% is unable to match L1 price, contract awarded to original L1 bidder

5. **Verification of local content:** Verification of local content will be as per “**para 9**” (a) & (b) of DPIIT order No. P-45021/2/2017-B.E.-II dated 04.06.2020.

The Class-I local supplier/Class-II local supplier at the time of tender, bidding or solicitation shall be required to indicate percentage of local content and provide self-certification (**as per format given below on the manufacturers company letter head**) that the item required to indicate percentage of the local content requirement for Class-I local supplier/Class-II local supplier as the case may be. They shall also give details of the location(s) at which the local addition is made.

“We _____ (*Name of Manufacturer/Supplier*) undertake that we meet the mandatory minimum Local Content (LC) requirement i.e. _____ for claiming purchase preference linked with Local Contents under the Govt. policy against under tender no. _____.”

In cases of procurement for a value in excess of Rs.10 crores, the Class-I local supplier/Class-II local supplier shall be required to provide a certificate from the statutory auditor or cost auditor of the company (in case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.

6. False declarations (para 9 (f) & (g) of DPIIT order),

False declarations will be breach of the code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which bidder or its successors can be debarred for up to two years as per Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under law.

7. A supplier who has been debarred by any procuring entity for violation of this Order shall not be eligible for preference under this Order for procurement by any other procuring entity for the duration of the debarment. The debarment for such other procuring entities shall take effect prospectively from the date on which it comes to the notice of other procurement entities.

8. Relaxations in Eligibility Criteria (Para 10 (a) & (b) of DPIIT) order)

9. Besides above, the bidders have to submit a declaration and undertaking along with their offer as per *Declaration & Undertaking by Micro & Small Scale Enterprises / Start-up Companies / Entities seeking purchase preference under Make In India Policy / Women entrepreneurs / Registration with TReDS/GeM* on the **Company/ Firm's letter head as per the format specified in Annexure -5.**

Annexure-H**PROCEDURE TO BE ADOPTED WHEN THE BIDDER QUALIFIES AS BOTH MSE AND CLASS-I LOCAL SUPPLIER**

The option in case of bidders qualifying under both Policies, namely, Public Procurement Policy for MSEs Order, 2012 (MSEs-2012) and Public Procurement (Preference to Make in India) Order, 2017 (MII-2017) shall be exercised as under:

1. The bidder can avail only one out of the two applicable purchase preference policies, i.e., MSEs-2012 and MII-2017. Therefore, bidder will be required to furnish the option under which he desires to avail purchase preference. This option must be declared within the offer and in case bidder fails to do so although he is eligible under both the Policies, BRBNMPL shall evaluate his offer considering MSEs-2012 as the default chosen option.
2. In case a bidder opts for preference under MSEs-2012, he shall not be eligible to claim benefit under MII-2017 (irrespective of the fact whether he furnishes the details of local content in his offer and the same meets the stipulated local content criteria).
3. In case a bidder opts for purchase preference based on MII-2017, he shall not be entitled to claim benefit of purchase preference as applicable for MSE bidders under MSEs-2012. However, the exemptions from furnishing Bid security (EMD) shall continue to be available to such a bidder.
4. In view of the above,
 - a. The bidder's quoted prices against various items of enquiry shall remain valid even in case of splitting of quantities of the items, except in case of items where the quantity cannot be split since these are to be awarded in a Lot or as a package or Group.
 - b. While evaluating the bids, for price matching opportunities and distribution of quantities among bidders, the order of precedence shall be as under:
 - MSE bidder (MSEs-2012)
 - Class-I Local Supplier (MII-2017)
5. In case the bidder has not declared his status as to whether he is an MSE Bidder or Class-I Local Supplier during bid submission, then he will be considered as non MII-2017 compliant bidder and evaluated accordingly. No further correspondence will be made in this regard.

Examples of Purchase Preference:**a. Non divisible item**

L1 bidder is neither MSE nor Class-I Local Supplier

L2 bidder is Class-I Local Supplier (within L1 + 20%)

L3 bidder is MSE bidder (within L1 + 15%)

L3 bidder i.e. MSE bidder shall be given preference to match the L1 price. If L3 bidder matches the L1 price, Order shall be placed on him, otherwise, option for matching the L1 price shall be given to L2 bidder (Class-I Local Supplier)

b. Divisible item

L1 bidder is neither MSE nor Class-I Local Supplier

L2 bidder is Class-I Local Supplier (within L1 + 20%)

L3 bidder is MSE bidder (within L1 + 15%)

MSE bidder shall be given preference to match the L1 price. If L3 bidder matches the L1 price, order shall be placed on him for at least 25% of the tendered quantity. For balance quantity (i.e. 50% of tendered quantity/value), option for matching the L1 price shall be given to L2 bidder (Class-I Local Supplier). Remaining quantity (25%) shall be awarded to natural lowest bidder. For further clarification, in case an

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item has quantity 4 nos. then 1 no. (25%) can be given to MSE bidder, 2 nos. (50%) to Class-I Local Supplier and left out 1 no. to natural L1 bidder.

Note:

The above two examples are not applicable to the Works Contracts since MSEs Order, 2012 is not applicable to works contracts.

- In case lowest bidder is a MSE bidder, the entire work shall be awarded to him without resorting to purchase preference to bidders complying under MII-2017.
- In case lowest bidder is a Class-I Local Supplier, purchase preference shall be resorted to MSE bidder as per provisions specified in the enquiry document w.r.t. MSEs-2012 only.

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Annexure-I**Declaration & Undertaking by Micro & Small Scale Enterprises / Start-up Companies / Entities seeking purchase preference under Make In India Policy / Women entrepreneurs / Registration with TReDS/GeM**

(To be filled in the Company letter head)

Date:

Sl No	Particulars	Details
1	Is your organization Proprietary / Partnership / Private Limited Company / Public Limited Company / Others
2	Does your organization belong to Micro / Small scale Industry / Start-up / Class-I Local Supplier / others (Please tick mark appropriate box. Bidders may tick more than one, if eligible)	<input type="checkbox"/> Micro <input type="checkbox"/> Small Scale <input type="checkbox"/> Start-up Company <input type="checkbox"/> Class-I Local Supplier <input type="checkbox"/> Others
3	In case you belong to Micro / Small Scale Enterprises, whether you are a Manufacturer for the tendered items (supply) / Service Provider for the tendered services (Please tick mark the appropriate box)	<input type="checkbox"/> Manufacturer for supply items <input type="checkbox"/> Service Provider for services <input type="checkbox"/> Trader/dealer/reseller/distributor/ authorized agent <input type="checkbox"/> Non MSE Bidder
4	In case you belong to Micro / Small Scale Enterprises, whether you are registered under SC / ST Category. <i>If yes, valid documentary evidence to be submitted</i> (Please tick mark the appropriate box)	<input type="checkbox"/> Yes <input type="checkbox"/> No If yes, whether <input type="checkbox"/> SC <input type="checkbox"/> ST
5	In case you belong to Micro / Small Scale Enterprises, whether your firm/ organization is owned by Women entrepreneurs? <i>If yes, valid documentary evidence to be submitted</i> (Please tick mark the appropriate box)	<input type="checkbox"/> Yes <input type="checkbox"/> No
6	Are your registered under TReDS (Trade Receivable electronic Discounting System approved by RBI) Applicable for Micro, Small and Medium Enterprises (Please tick mark the appropriate box)	<input type="checkbox"/> No <input type="checkbox"/> Yes If yes, whether <input type="checkbox"/> RXIL <input type="checkbox"/> A-Treds <input type="checkbox"/> M1Xchange (Tick agency with whom you are registered along with Regn No.) Regn No.
7	Has your firm/organization registered your items/services in Government e-Marketplace (GeM)	<input type="checkbox"/> Yes <input type="checkbox"/> No
8	In case you are both a valid MSE bidder and Class-I Local Supplier (Make in India Policy), please give your preference. (Please tick any one)	<input type="checkbox"/> MSE <input type="checkbox"/> Class-I Local Supplier
9	In case you are claiming benefits under Make in India Policy, whether you are meeting the minimum local content as mentioned in the tender document/ concerned Ministry guidelines/Policy.	<input type="checkbox"/> Yes, Local Content _____ % <input type="checkbox"/> Not applicable for this tender

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Declaration: I/We hereby declare that the above data submitted are true and back-up documents are attached as proof of the same. In case any submitted data are found to be incorrect/false, my/our bid is liable to be rejected and I/we am/are liable for suitable actions as per relevant BRBNMPL Policy.

I/We also understand that in case I/we am/are not claiming benefits under Make in India Policy, or under MSEs Order as per tender requirements, then purchase preference shall apply to other bidders who have quoted accordingly as per policy.

A. Categorization of MSE/SC-ST & Women Vendors

1. In case of Micro/Small scale Enterprises, kindly attach Registration Certificate issued by DIC/KVIC/KVIB/Coir Board/NSIC/Directorate of Handicrafts and Handlooms, or any other body specified by MSME for authentication such as Udyog Aadhaar Memorandum/ Acknowledgment.
2. SC/ST and Women entrepreneurs registered under MSEs need to submit valid documentary evidence.

B. Categorization of Start-up Companies

Bidder who intends to participate as 'Start-up' company should enclose the Certificate of Recognition issued by Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Govt. of India and his eligibility shall be valid as on bid closing date.

C. Declaration in case of MSE Bidders / Start-up Companies

In terms of Tender Conditions applicable for Micro & Small Enterprises (MSEs) / Start-ups, we hereby declare as under: -

- a. We are a Micro / Small Enterprise, as on bid closing date of this tender.
- b. We are a Manufacturer of the quoted supply item(s)/service provider for quoted services and valid documentary evidence for same is submitted.
- c. MSE certificate submitted by us is authentic & valid as on bid closing date of this tender.
- d. We are a 'Start-up' company and we are enclosing copy of certificate of recognition issued by Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Govt. of India.
- e. We are a Micro / Small Enterprise which is owned by SC-ST/women entrepreneurs and we are submitting valid documentary evidence for the same.

D. Declaration in case of entities seeking purchase preference under Make in India Policy

We have read carefully the terms and conditions for availing the benefits of purchase preference under Make in India Policy and we are meeting all the requirements of Local Content and duly certified documents for proving the stipulated local content along with details of the location(s) where local value addition is made as mentioned in this document are enclosed.

We declare the above details are true. In case any of the details are found to be false/untrue, our offer will be liable for rejection /cancellation of order/subjected to appropriate actions as per tender Terms & Conditions.

.....

Authorized Signatory

(With Company Seal & Signature)

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Annexure-I

(To be submitted on the Bidder's Company's Letterhead)

DECLARATION REGARDING RESTRICTIONS ON PROCUREMENT FROM A BIDDER OF A COUNTRY WHICH SHARES A LAND BORDER WITH INDIA

To,
The General Manager
BRBNMPL, Salboni.

Sub: Declaration Regarding Restrictions on Procurement from a Bidder of a Country which shares a Land Border with India

Ref: EOI/Tender no. _____

Dear Sir,

I/We declare that

1. "I/We have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I/We certify that M/s
(Name of Bidder) is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that M/s
(Name of Bidder) fulfils all requirements in this regard and is eligible to be considered.

[Where applicable, evidence of valid registration by the Competent Authority shall be attached.]"

Further I/We declare that

2. "I/We have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors from such countries; I/We certify that M/s(Name of Bidder) is not from such a country or, if from such a country, has been registered with the Competent Authority and will not sub-contract any work to a contractor from such countries unless such contractor is registered with the Competent Authority. I/We hereby certify that M/s (Name of Bidder) fulfils all requirements in this regard and is eligible to be considered.

[Where applicable, evidence of valid registration by the Competent Authority shall be attached.]"

Place: _____ Signature: _____

Date: _____ Name: _____

Designation: _____

Authorized Signatories

Seal

(To be filled, signed & stamped and submitted along with Techno-commercial Bid Part-I)

Annexure-K: Model Clauses for Tenders

1. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.
2. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
3. "Tender" will include other forms of procurement, except where the context requires otherwise.
4. "Bidder from a country which shares a land border with India" means: -
 - a. An entity incorporated, established or registered in such a country; or
 - b. A subsidiary of an entity incorporated, established or registered in such a country; or
 - c. An entity substantially controlled through entities incorporated, established or registered in such a country; or
 - d. An entity whose *beneficial owner* is situated in such a country; or
 - e. An Indian (or other) agent of such an entity; or
 - f. A natural person who is a citizen of such a country; or
 - g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above
5. The beneficial owner for the purpose of 4 above will be as under:
 - i. In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanation—
 - a) "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent. of shares or capital or profits of the company;
 - b) "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholder agreements or voting agreements;
 - c) In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;
 - d) In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;
 - e) Where no natural person is identified under (i) or (ii) or (iii) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;
 - f) In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.
6. An "Agent" is a person employed to do any act for another, or to represent another in dealings with third person.
7. The successful bidder shall not be allowed to sub-contract works to any contractor from a country which shares a land border with India unless such contractor is registered with the Competent Authority. The definition of "contractor from a country which shares a land border with India" shall be as in paragraph 4 above.
8. A bidder is permitted to procure raw material, components, subassemblies etc. from the vendors from countries which share a land border with India. Such vendors will not be required to be registered with the Competent Authority as it is not regarded as "sub-contracting". However, in case a bidder has proposed to supply finished goods procured directly / indirectly from the vendors from the countries sharing land border with India, such vendor will be required to be registered with the Competent Authority.